



1875

1903



MODJESKA VIOLETS

THE
Larkin
SOAPS
AND
PREMIUMS

\$ 20.00

OF

RETAIL VALUE

FOR

\$ 10.00

THIRTY DAYS' TRIAL.

THE LARKIN IDEA:

**Save all Cost which adds no Value—
By Direct Dealings from Factory to Family.**

THE LARKIN SOAPs

Are famous for their superior quality. The highest modern skill and science are employed in their manufacture. For the past twenty-eight years they have sold entirely on merit. Awarded gold medals wherever exhibited. You will find it economy and a pleasure to use these Soaps.



**SIX PAN-AMERICAN AWARDS.
OMAHA AWARD, GOLD MEDAL.**

HIGHEST AWARD WHEREVER EXHIBITED.

A LARKIN PREMIUM is the premium given to every direct purchaser of a Case of the Larkin Soaps. It is the saved profits and expenses of middlemen put into a form for the permanent enjoyment and advantage of Larkin patrons.

A CERTIFICATE PREMIUM is the premium given to a Regular Customer for his services in extending the sale of the Larkin Soaps. It is the saved expenses of manufacturers' salesmen and saved cost of advertising and bookkeeping. We employ no agents, and this Premium List is not intended to attract the services of regular canvassers. Our offers of Certificate Premiums are open only to our customers and members of their families, who will, by speaking a good word for us, secure—as they very easily can—orders from reliable heads of families among their acquaintances. The premiums given are a practical reward for this pleasant service and they add to the comfort and attractions of the home. Every premium is just what we represent it, and equals, in every particular, goods sold in stores at retail prices.

Larkin Soap Co.

ESTABLISHED, 1875.

Factory-to-Family

**Soapmakers,
Perfumers,**

Factories and General Offices,
BUFFALO, N. Y.

**Chemists,
Refiners.**

**Branch for West-of-the-Mississippi Patrons,
PEORIA, ILL.**

LOCAL BRANCHES:

19 Eliot St., = = = = BOSTON.
211, 213 N. Broad St., = PHILADELPHIA.
49 Barclay St. and } 52, 54 Park Place, } NEW YORK CITY.

GENERAL INFORMATION.

1. THIRTY DAYS' TRIAL. MONEY REFUNDED. The full price paid, including freight charges, will be promptly and cheerfully refunded to any purchaser who, after thirty days' trial, is dissatisfied with our Soaps or the Larkin Premium, and no charge will be made for portion used in a reasonable trial.

2. A PRESENT-FOR-CASH in extra Soaps and Toilet Preparations, of customer's choice, to the retail value of 50c. is added to each purchase of \$10.00 or more.

3. ORDERS ARE SHIPPED within two days after their receipt, usually within 24 hours.

4. WE GUARANTEE THE SAFE ARRIVAL at a regular freight station of everything we ship. We will adjust all breakages and shortages reported within ten days after arrival, accompanied by R. R. freight bill endorsed by R. R. Agent with statement of damage existing.

5. ONE ORDER TO TWO ADDRESSES or in two shipments to one address. For extra expense: Twenty-five cents additional is required with orders of less than \$20.00 divided into two shipments. To avoid unnecessary correspondence, requests to divide shipments unaccompanied by 25c. will be disregarded.

6. ALL ORDERS OF \$20.00 OR MORE may, if preferred, be divided in shipments and payment; the Soaps may be shipped in amounts of not less than \$10.00 worth, and the Larkin Premium shipped last.

ORDER-BLANKS OR BOOKLETS advertising the Larkin Soaps, showing Premiums offered with every case, and terms on which they are shipped, gladly mailed on request. For advertising matter, write on a separate sheet, (giving your name and full address,) so prompt attention can be given by Advertising Department.

The reason why you, as a user of the Larkin Soaps, can do us more good in securing new customers than we can ourselves, is that you are personally acquainted with both. You know the Soaps and our Company, and you know the people.

Certificate Premiums are given to Regular Customers

FOR TWO KINDS OF ORDERS—RECOMMENDED ORDERS AND CLUB ORDERS.

CERTIFICATE RULES.

I. CERTIFICATE PREMIUMS are premiums given only to Regular Customers as a reward for \$10.00 orders accompanied by the cash, and defined, in Rules VI and VII, as Recommended and Club Orders, respectively.

For securing one new customer only one Certificate Premium is given. For a Regular Customer's Club Order a Certificate Premium is given for each \$10.00 portion which includes a \$10.00 list of Soaps.

II. AN ORDER for \$10.00 worth of Soaps and a Premium which we offer for less than \$10.00, may, when sent, be increased to a \$10.00 order by adding Soaps and Toilet Preparations at one-half of list prices.

III. A CERTIFICATE is issued when a Certificate Premium is due but not selected. Certificates may be accumulated; they will be redeemed upon presentation.

IV. A REGULAR CUSTOMER is the head of a family who has, within two years, purchased direct from us and promptly paid for a Case of the Larkin Soaps. Every member of his household may earn Certificate Premiums by having the head of the family personally sign all communications.

V. A NEW CUSTOMER is the head of a family, who has never been a direct purchaser from us.

VI. A RECOMMENDED ORDER is a new customer's order of \$10.00 or more, secured by the recommendation of a Regular Customer who sends it to us.

VII. A CLUB ORDER is a Regular Customer's order of not less than \$10.00, for Larkin Soaps all of which have been sold to ten or more friends and neighbors whose names are given in the order.

Certificate Premiums are not due to all customers. They are given to Regular Customers only.

Certificate Premiums are not merited by all kinds of orders. They are given for two kinds only, "Recommended" and "Club" orders. We supply, free, printed Order-blanks for both; their correct use for orders to which they are applicable will best insure your title to Certificate Premiums.

THE LARKIN SOAPS, \$20.00 for \$10.00.

Remember the cost to you—in \$10.00 purchases—is only half these retail prices, which are named only to make plain how much we save you.

Sweet Home Family Soap , per carton of 10 bars each,	\$.50
Gold-Medal winner. For all ordinary laundry and household purposes, <i>it has no superior.</i>	
White Woolen Soap , for flannels, infants' clothes and laces, per bar,	.07
Maid o' the Mist (floating bath) Soap , per bar,	.05
Boraxine Soap Powder (full 1bs.), per package,	.10
Honor Bright Scouring Soap , to make things bright, per bar,	.05
Modjeska Complexion Soap , per $\frac{1}{4}$ doz. cakes,	.60
Perfume matchless. For all toilet purposes, the luxury of luxuries. For children and those of delicate skin.	
Old English Castile , a pure unscented, milled Castile Soap, (6-oz. cakes), per $\frac{1}{4}$ doz.,	.30
The Bride , transparent toilet soap, per $\frac{1}{4}$ doz. cakes,	.30
Elite Glycerine Toilet Soap , fragrant, per $\frac{1}{4}$ doz. cakes,	.25
Creme Oatmeal Toilet Soap , scented, per $\frac{1}{4}$ doz. cakes,	.25
Larkin Sulphur Soap , scented, antiseptic, per $\frac{1}{4}$ doz. cakes,	.25
Borated Tar Soap (6-oz. cakes), per $\frac{1}{4}$ doz.,	.25
Safeguard Carbolic Soap , antiseptic, per $\frac{1}{4}$ doz. cakes,	.25
World's Work Toilet Soap for Toilers, per $\frac{1}{6}$ doz. cakes,	.10
Witch Hazel Shaving Stick or Tablet , each,	.10
Modjeska Bouquet Perfume , delicate, refined, delicious, lasting, per 1-oz. bot.	.35
Modjeska Carnation, Heliotrope or Rose Perfume , each per 1-oz. bottle,	.50
Modjeska Violet Perfume , per 1-oz. bottle,	.60
Modjeska Violet Toilet Water , per 4-oz. bottle,	.50
Sachet Powder, Carnation Pink, Heliotrope, Rose or Violet , per package, 10c.; per 1-oz. box,	.25
Lavender Smelling Salts , per 2 oz. bottle,	.25
Modjeska Cold Cream , per 2-oz. jar,	.25
A soothing, healing demulcent. A perfect emollient. For chapped hands or lips, or inflamed eyelids.	
Modjeska Derma-Balm , per 3-oz. bottle,	.25
A cooling, quickly absorbed lotion for all skin irritations.	
Genuine Bay Rum , finest West India product, per 4-oz. bottle,	.25
Modjeska Tooth-powder , per 2-oz. vial,	.20
An incomparable antiseptic dentifrice.	
Modjeska Talcum Powder , purified, refined, antiseptic, per 3-oz. box,	.15
Chemically Pure Glycerine , per 2-oz. bottle, 10c.; per 6-oz. bottle,	.25
Jet Neatsfoot Oil Harness Soap , best and cheapest, per bar,	.10
Sulpho-Tobacco Soap , Insecticide, 3-oz. cake, 10c.; 8-oz. cake,	.20
Larkin Silver Polish , very popular, per 3-oz. box,	.05

Illustrations of Watches Show Two-thirds Actual Size. All Watches Sent by Express, Charges Prepaid.

All our Watches have the reliable SETH THOMAS SEVEN-JEWEL MOVEMENT, beautifully damaskeened in gold and nickel. Patent safety pinion, cut compensation balance wheel. Stem wind and set. Fitted with a patent Breguet hairspring, which prevents movement from running fast (caused by a double coil in hairspring) when watch receives a hard jar. Adjusted to heat, cold and all positions. Porcelain-enamel dial, black Arabic hour numerals with red-marginal figures. All cases have Geneva antique pendant and bow, and are fitted with fine ground lintelle crystal.

Lady's Chatelaine, Sterling Silver Watch, No. 439.

Free for five Certificates; or Watch with \$10.00 worth of the Larkin Soaps, for \$10.00.

Sterling Silver Case, 925/1000 fine; size, 6; gold joints and crown; very thin; beautifully engraved; guaranteed to wear for many years. An excellent time-piece.



Same Watch, Hunting Case, No. 440. Free for six Certificates; or Watch with \$10.00 worth of the Larkin Soaps, for \$11.00.

Gentleman's Sterling Silver Open-Face Watch, No. 16.

Free for five Certificates; or Watch with \$10.00 worth of the Larkin Soaps, for \$10.00.

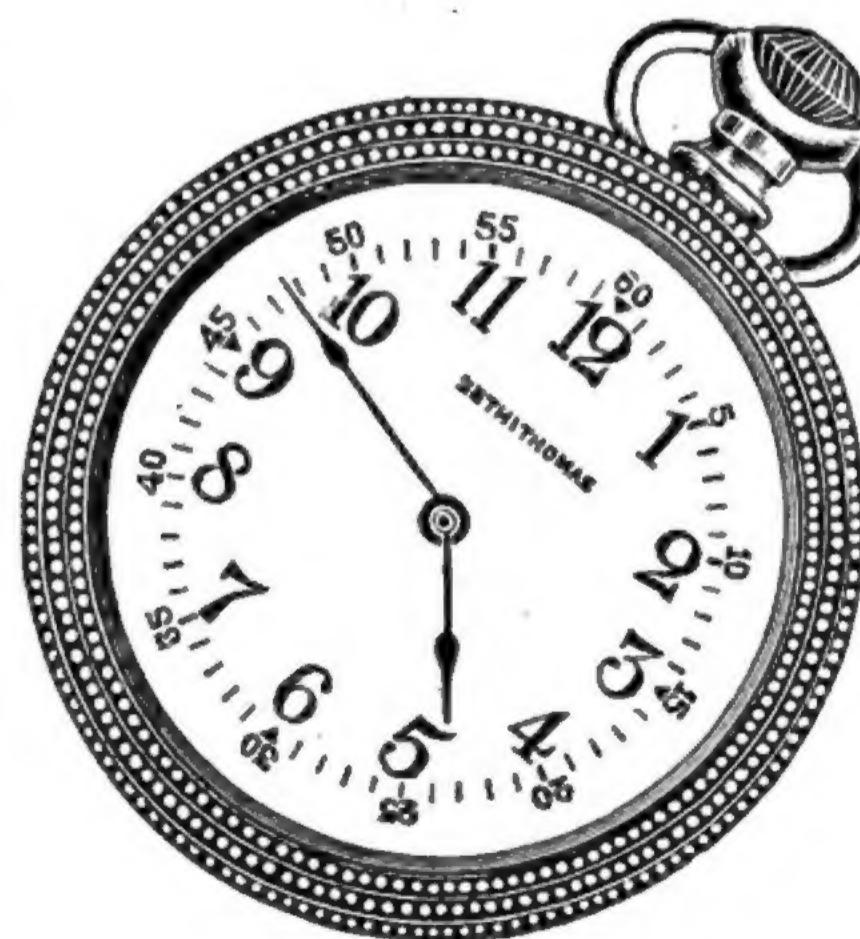
New size 16, very popular size Watch for men. Case is made of Sterling Silver, 925/1000 fine; gold crown. Choice of plain or engine-turned case. Screw bezel and back, which makes it practically dust-proof. Very thin. Known as the bascine shape. Dial has black marginal figures.

Same Watch, Hunting Case, No. 816. Free for six Certificates; or Watch with \$10.00 worth of the Larkin Soaps, for \$11.00.

Boy's Sterling Silver Open-Face Watch, No. 12.

Free for five Certificates; or Watch with \$10.00 worth of the Larkin Soaps, for \$10.00.

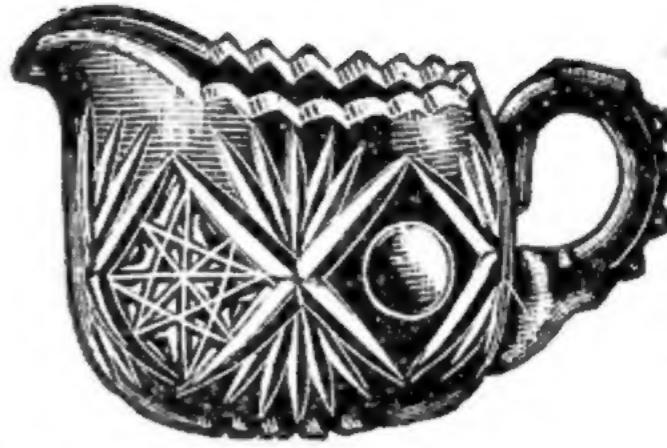
Size, 12. Case is made of Sterling Silver, 925/1000 fine; gold crown. Screw bezel and back, which makes it practically dust-proof; beautifully engraved with very latest fancy pearl bead work on front and back; very thin. Guaranteed to wear for many years with proper usage.





Cut Glass Sugar Bowl and Cream Pitcher.

Both free for three Certificates.
Height, $2\frac{1}{2}$ in.; weight, 18 oz. each.



Silver-Plated Butter Dish.

No. 1. Free for one Certificate and 25c.
Glass drainer.



Lady or Gentleman's Taffeta or Serge Umbrella.

Free for one Certificate.

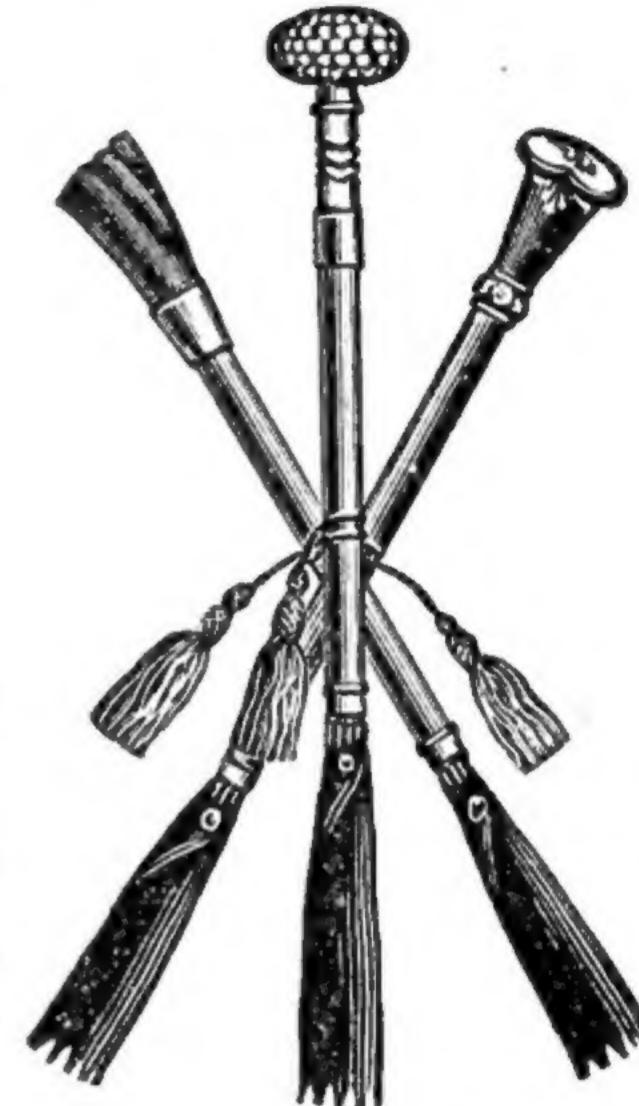
Fitted with auto-runner, by which Umbrella is opened without need of pressing the ordinary catch.

Fine union Taffeta Silk or Silk-finished Serge, both guaranteed fast black, made on best paragon frame and steel rod, with case and tassel to match. The Taffeta contains more silk, but the Serge wears better.

Lady's comes in Horn, German-Silver-and-Pearl, Dresden Princess and selected Congo loop, with German-Silver nose-piece, handles as shown.

Gentleman's fine Congo handle, trimmed with $\frac{1}{2}$ -in. German-Silver swedge and cap, is the Prince-of-Wales shape. Close roller.

Diameter, 26 in., except Man's Serge, which is 28 in.

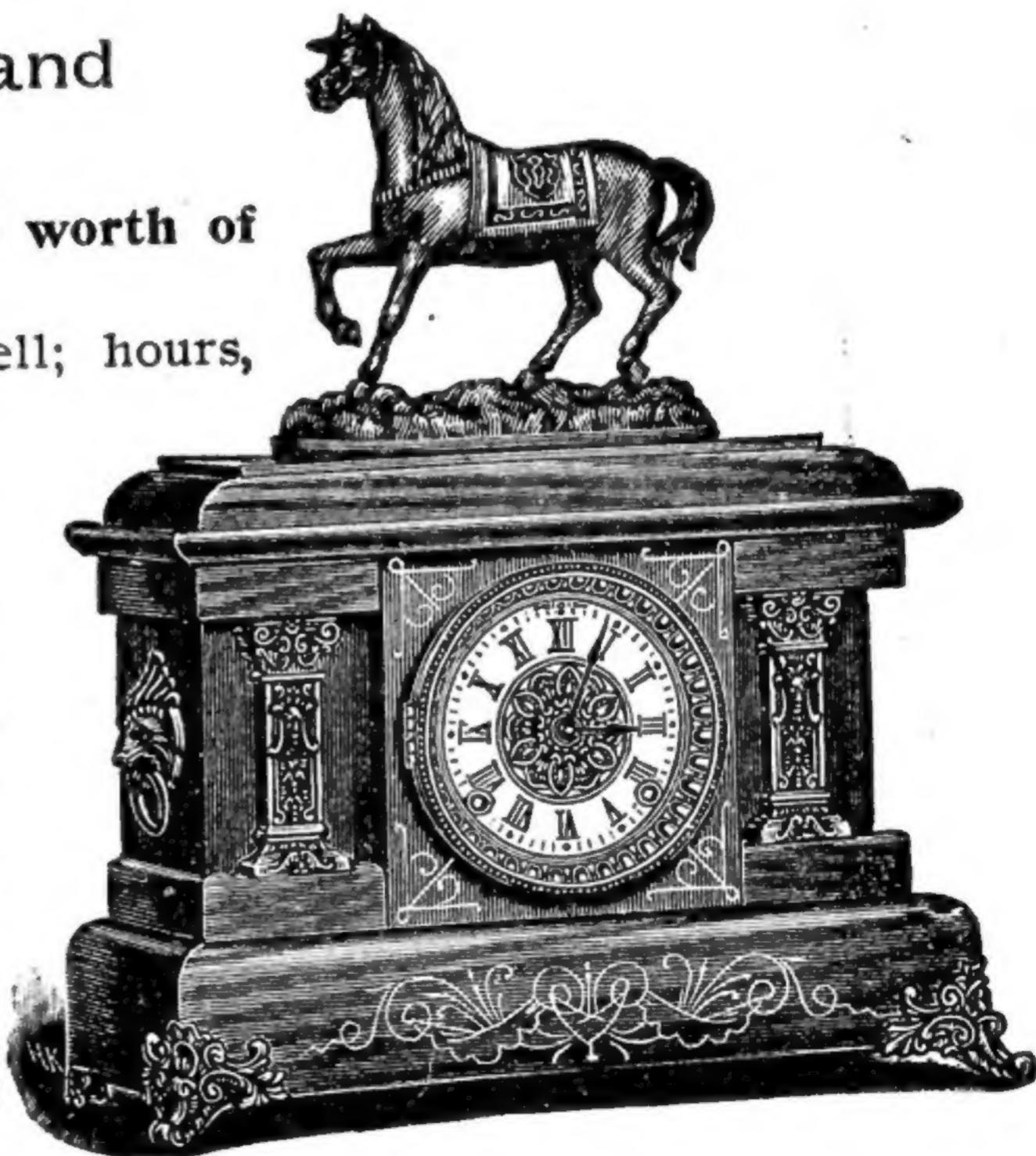


Seth Thomas Mantel Clock and Bronze Ornament.

Free for five Certificates; or with \$10.00 worth of the Larkin Soaps, for \$10.00.

Eight-day; half hours strike on cathedral bell; hours, on brass bell.

Beautiful ADAMANTINE ENAMEL CASE, dust-proof, made by a patented process; very highly polished. Choice of two finishes: one so resembles Black and Variegated Marble that THE EYE CANNOT DISTINGUISH IT FROM MARBLE; the other is a superb Mahogany finish. Ornamented with artistic Bronze-gold pilasters, feet and trimmings. Handsomer than our engraving shows. Length, $16\frac{3}{4}$ in.; width, $6\frac{1}{2}$ in.; height, 11 in. White 5-in. dial with black Roman numerals, or Gilt, with black Arabic numerals. Guaranteed a reliable time-keeper. Will last a life time.



"1835—R. Wallace" or 1847 Rogers Bros. Portland Pattern Silver-Plated Tableware.

SILVERWARE bearing these trade-marks is the best that can be made. The "1835—R. WALLACE" brand has never before been offered as a premium. We have sent to our customers tons upon tons of 1847 ROGERS BROS. brand and we expect yet greater success with the new and more liberal "1835—R. Wallace" offers. Choice of brands, Portland pattern in either.

EVERY PIECE IS WARRANTED FOR TEN YEARS, and with fair, ordinary usage lasts forever. The Knives are Steel, plated 12 dwt.; Spoons and Forks, best Nickel Silver. Extra Silver-plated and hand-burnished. The pattern shown is selected by us as the most tasteful and pleasing.

Silver-Plated Dinner Forks.

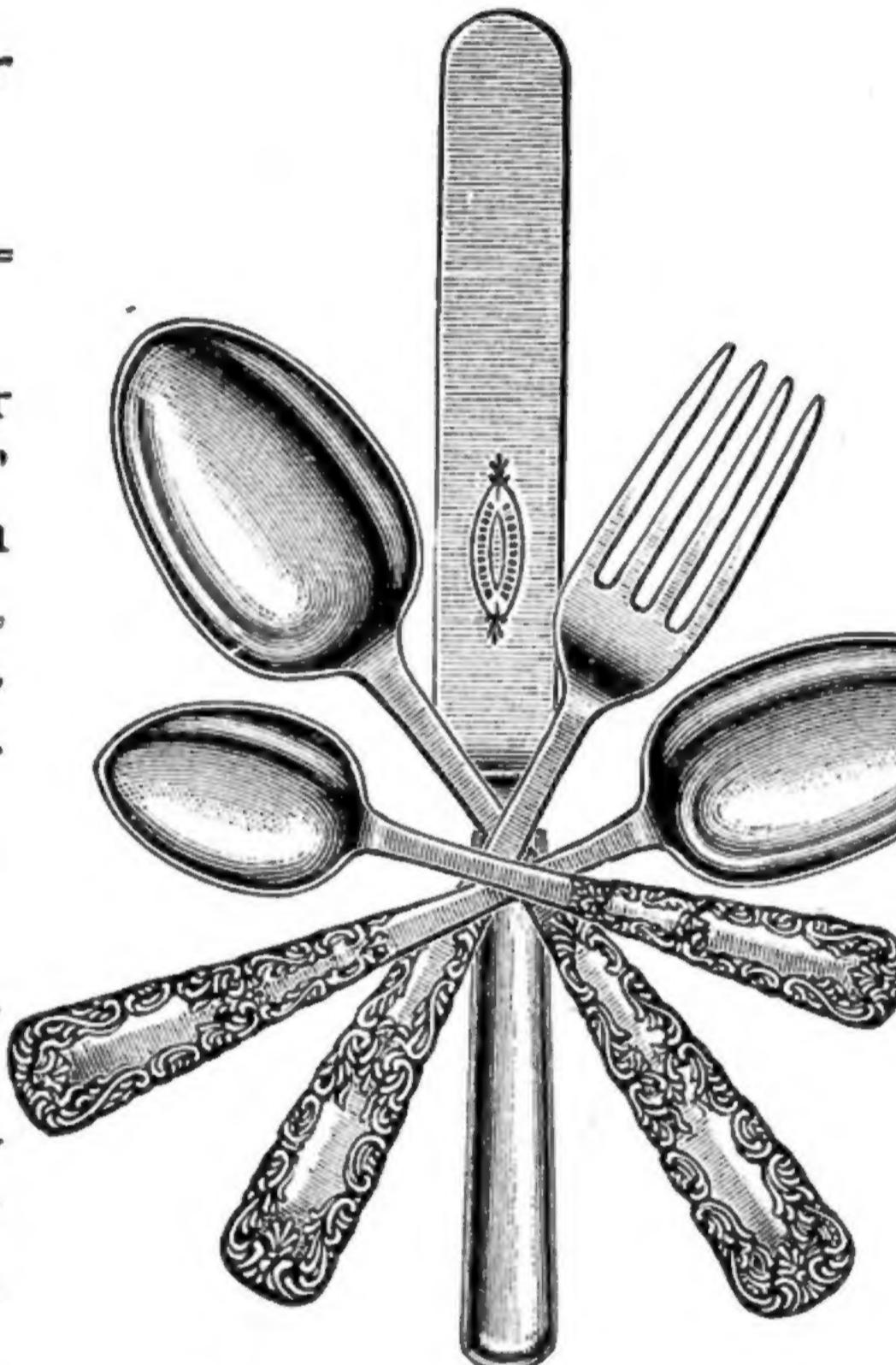
Free for two Certificates. Mailed, postpaid.

Six 1847 Rogers Bros., or eight "1835—R. Wallace," AI Silver-plated Medium Dinner Forks. Handles, Portland pattern or plain, as preferred. Length, 7½ in.

Silver-Plated Teaspoons.

Free for one Certificate. Mailed, postpaid.

Six 1847 Rogers Bros., or nine "1835—R. Wallace," AI Silver-plated Teaspoons. Length, 5⅞ in.



Silver-Plated Dinner Knives.

Free for two Certificates. Mailed, postpaid.

Six 1847 Rogers Bros. or eight "1835—R. Wallace," 12 dwt. Silver-plated Medium Dinner Knives. Length, 9¼ in.

Choice of three assortments of "1835—R. Wallace" ware free for five Certificates; or with \$10.00 worth of the Larkin Soaps, for \$10.00. Specify set by number.

No. 33, 33 Pieces. 6 Medium Dinner Knives, 6 Medium Dinner Forks, 6 Dessert Spoons, 12 Teaspoons, 3 Tablespoons.

No. 29, 29 Pieces. 6 Knives, 6 Forks, 6 Dessert Spoons, 6 Teaspoons, 3 Tablespoons, 1 Gold-lined Sugar Spoon, 1 twist-handled Butter Knife.

No. 12-W, 24 Pieces. 12 Plain Knives, 12 Plain Forks. Portland Forks, if preferred.

Silver-Plated Dessert Spoons.

Free for one Certificate.

Five 1847 Rogers Bros., or six "1835—R. Wallace," AI Silver-plated Dessert Spoons. Length, 7¼ in.

Mailed, postpaid, if 15c. in stamps is sent for that purpose.

Silver-Plated Table-spoons.

Free for one Certificate. Mailed, postpaid.

Three 1847 Rogers Bros., or four "1835—R. Wallace," AI Silver-plated Table-spoons. Length, 8 in.

Choice of three assortments of 1847 Rogers Bros. ware free for five Certificates; or with \$10.00 worth of the Larkin Soaps, for \$10.00. Specify set by number.

No. 24, 24 Pieces. 6 Medium Dinner Knives, 6 Medium Dinner Forks, 6 Dessert Spoons, 6 Teaspoons.

No. 21, 21 Pieces. 6 Knives, 6 Forks, 6 Dessert Spoons, 3 Tablespoons.

No. 26, 26 Pieces. 6 Knives, 6 Forks, 14 Teaspoons.

Choice of three assortments of 1847 Rogers Bros. ware free for six Certificates; or with \$10.00 worth of the Larkin Soaps, for \$11.00. Specify set by number.

No. 23, 23 Pieces. 6 Knives, 6 Forks, 6 Teaspoons, 3 Tablespoons, 1 Gold-lined Sugar Spoon, 1 Butter Knife.

No. 12-R, 24 Pieces. 12 Plain Knives, 12 Plain Forks, Portland Forks, if preferred.

No. 6, 24 Pieces. 6 Knives, 6 Forks, 6 Tablespoons, 6 Teaspoons.

Chautauqua Silver Tea Set—Four Pieces.

Free for five Certificates; or Tea Set with \$10.00 worth of the Larkin Soaps, for \$10.00.

The Teapot (2½-pint) alone, free for two Certificates; the Sugar Bowl with cover, Spoon Holder and Cream Pitcher each free for one Certificate.

A full-size, extra heavily quadruple plated Tea Set. Entirely new and exclusive design, of which we control the patent. The Spooner and Creamer are lined with 24-karat Gold. The pieces are satin-finished with hand-engraved design on each side. The trimmings are all hand-burnished.

A Set of equal value cannot be retailed at jewelers' for less than \$12.00.

From one of the celebrated makers, whose name is stamped on each and every piece, and for quality and finish of goods and beauty of design Set is unsurpassed by any silver-plated ware at any price.

Manufacturers' guarantee sent with each Set reads: "We guarantee this Set to be made of pure, hard white Britannia metal extra heavily plated with purest silver, 999-1000 fine, and we warrant the same to wear twenty-five years."





Cairo Toilet Set.

Ten-Piece Set. Free for three Certificates.

Twelve-Piece Set. Free for five Certificates; or Set with \$10.00 worth of the Larkin Soaps, for \$10.00.

This beautiful Set is made in a very high grade of semi-porcelain, with an imperishable lustrous glaze, guaranteed not to craze. New and artistic shape, the bowl having the full-roll edge. The body is White and the decoration is a cluster of June roses, colored by hand in Pink and Yellow, with natural green leaves, with stems and background of a beautiful brown. The edges are stippled and traced in gold.

A ten-piece Set consists of Wash Bowl and Pitcher, Chamber with cover, Soap Dish with cover and drainer, small hot-water Pitcher, Brush Vase and Shaving Mug.

A twelve-piece Set has, in addition, a Slop Jar and cover.

Severn Decorated Dinner Set.

Free for eight Certificates; or Set with \$10.00 worth of the Larkin Soaps, for \$13.00.

Set consists of 12 Pie Plates, 12 Tea Plates, 12 Breakfast or Dinner Plates, 12 Fruit Saucers, 12 individual Butter Dishes, 12 Cups, 12 Saucers, 2 Platters, medium and large, 1 oval Vegetable Dish, 2 covered Vegetable Dishes, 1 covered Butter Dish, 1 Sauce Boat, 1 Pickle Dish, 1 medium Sugar Bowl, 1 Cream Pitcher and 1 medium Bowl—100 pieces in all.

We omit the 12 Pie Plates, substituting 12 Soup Plates, at an extra cost of 25c. We will add 12 Soup Plates, at an extra cost of \$1.00; a 10-in. round covered Tureen, at an extra cost of \$1.25; and a Teapot, for 50c.

This is a White Granite-bodied ware, known to the trade as "Semi-granite." The decoration is under the glaze; guaranteed permanent. A lifetime's use will not affect either. Choice of Dove, Dark Blue, Green or Brown decorations; handles and embossed work traced in gold.

Psyche Royal Porcelain Tea Set.

Free for five Certificates; or Set with \$10.00 worth of the Larkin Soaps, for \$10.00.



The Tea Set consists of 12 Tea Plates, 12 Teacups, 12 Saucers, 12 Fruit Saucers, 1 Teapot, 1 medium Sugar Bowl, 1 Cream Pitcher, 1 medium Bowl and 2 Cake Plates—56 pieces in all. We substitute covered Butter Dish for Teapot, if desired.

Semi-vitreous Royal Porcelain is the nearest approach to China. It is as nearly non-absorbent of acids and grease as earthenware can be made. A beautiful clear white body, light in weight, fired with a greater heat than any other goods marketed in this country.

Decorated by the chromo-ceramic lithographic process used on all French china. A beautiful chrysanthemum spray in choice of Green, Pink or Blue, with a vine of a harmonizing green, illuminated with full gold trimmings.

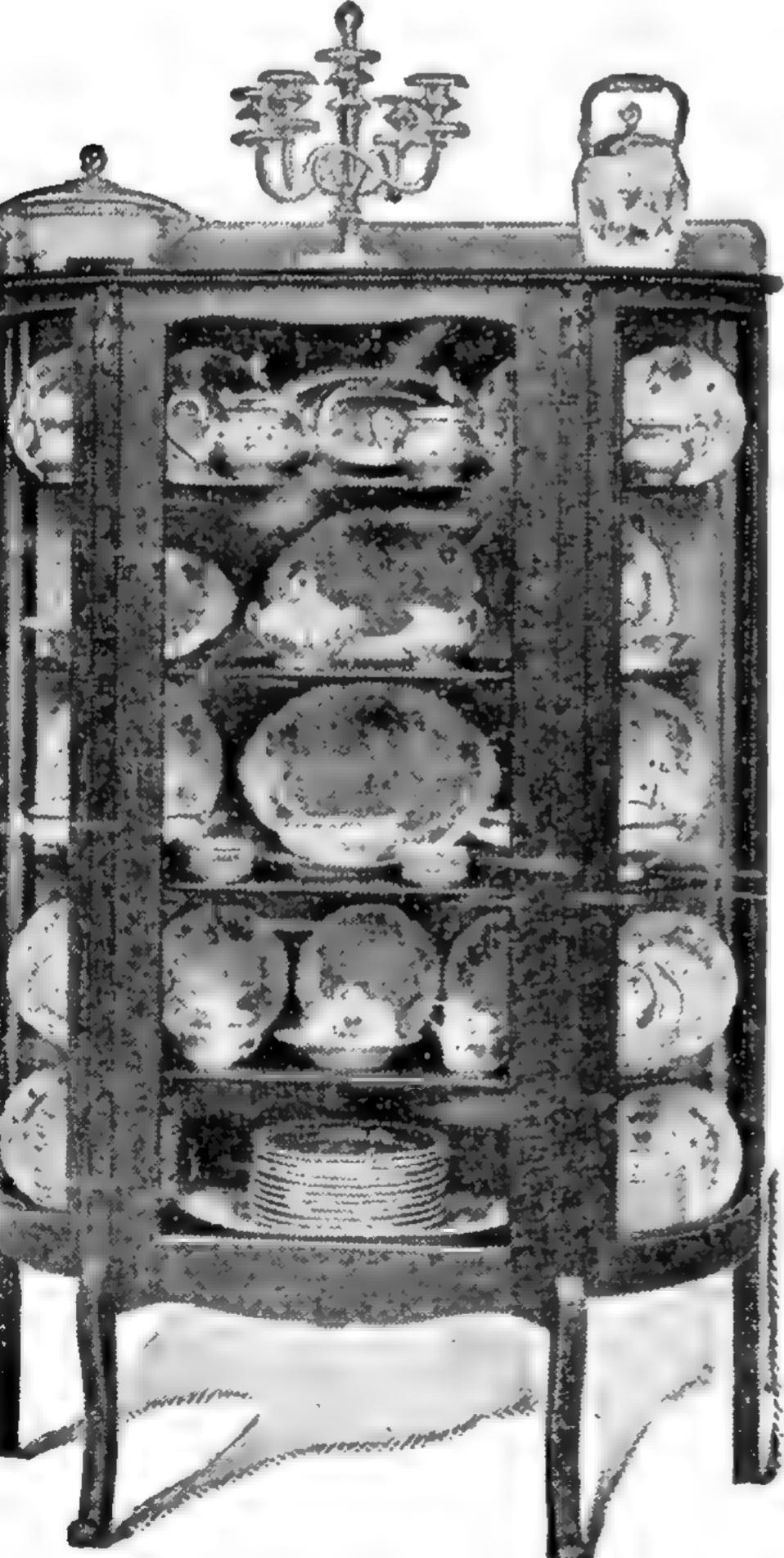
Sample Individual Butter Dish of Severn or Psyche ware will be mailed for five cents in stamps.



Sideboard, No. 3.

Free for fourteen Certificates; or Sideboard with \$10.00 worth of the Larkin Soaps, for \$19.00.

Six feet high, 42 in. wide, 22 in. deep; nicely ornamented with fine carvings; cabinet work, the best; made from selected Oak, with beautiful high-polish, Golden Oak finish. Top and small drawers have full swell-front; massive turned pilasters support top shelf; ornamental shelf under mirror; both small drawers furnished with locks and one lined with velveteen for silver. French beveled-plate mirror, 14 x 24 in.; all trimmings, cast Brass. Castered. Small drawers, 4½ x 17 x 16½ in.; linen drawer, 6½ x 14½ x 35½ in.; cupboard, 14 x 16 x 38 in. Double doors with spring catches.



Free for eleven Certificates; or China Cabinet with \$10.00 worth of the Larkin Soaps, for \$16.00.

This beautiful Cabinet for the display of China, Glassware and Silver, is a fine example of the cabinet-maker's craft.

Made of selected Quarter-sawed Oak, with high-polish Golden Oak finish; back, of Bird's-eye Maple selected for its beautiful grain, finished natural. The three adjustable shelves have tapered edges and are grooved at back for plates.

Cabinet is 63 in. high; 41 in. wide; 15 in. deep. Glass door is 21 x 48½ in. The glass sides are 16 x 47 in., bent to a quarter circle.

Golden Oak is the furniture trade-name for a dark finish of Oak.

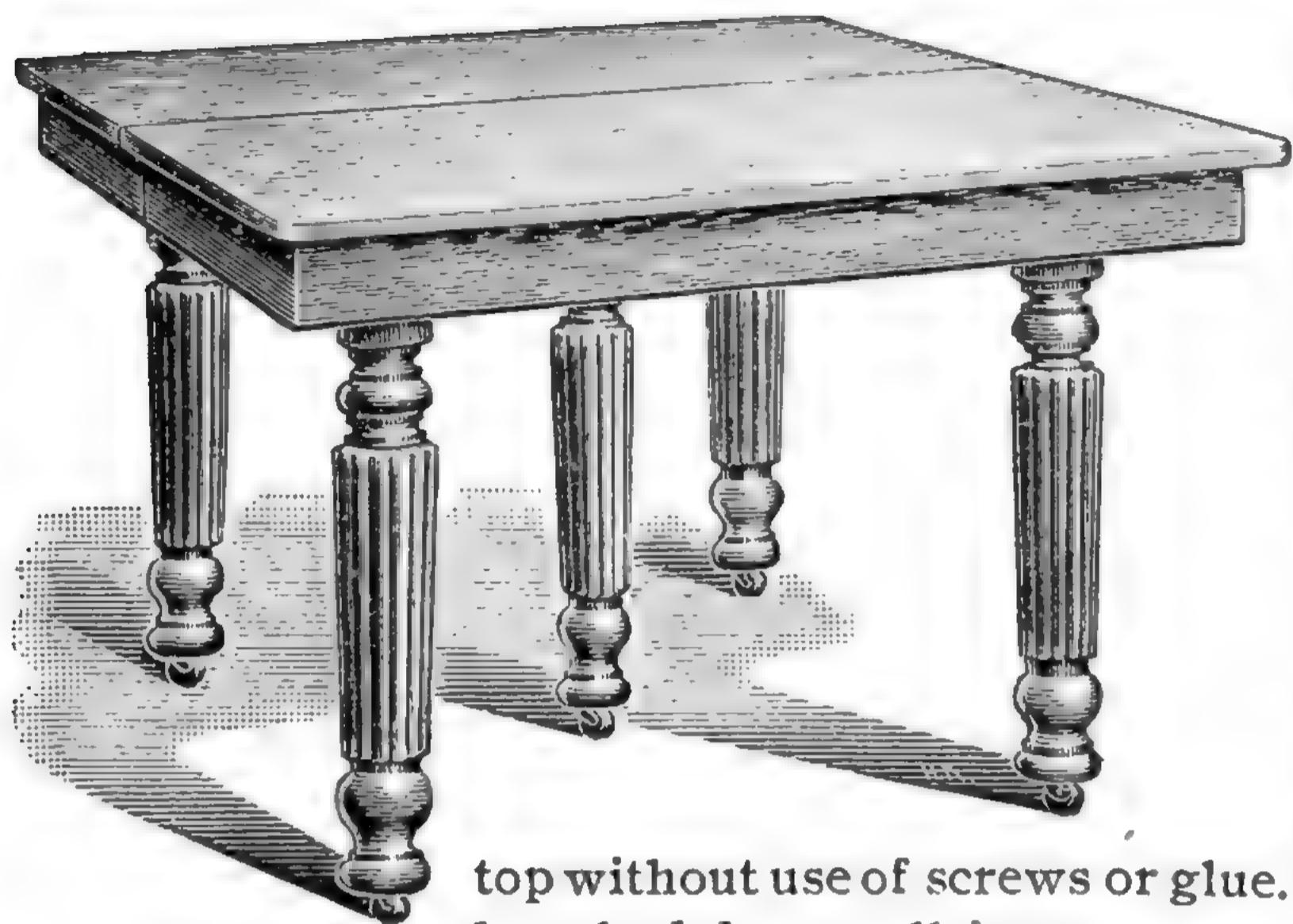
Cut Glass Olive or Bonbon Dishes.

No. 1. Free for one Certificate. Diameter, 5 in.; weight, 14 oz.

No. 2. Free for two Certificates. Diameter, 6 in.; weight, 20 oz.



Oak Extension Table, No. 3.



top without use of screws or glue. Socket-casters. Weight, 125 lbs.; shipped knocked-down, all in one crate.

Free for five Certificates; or Table with \$10.00 worth of the Larkin Soaps, for \$10.00.

In this, as in so many Larkin Premiums, our patrons get the benefit of an arrangement to manufacture it in a special factory devoted wholly to this one Table. It would cost \$10.00 in any retail store.

Solid Oak throughout, with good Golden Oak finish. Top, 42 x 42 in. Three leaves go with Table to extend it to 6 ft. The fluted legs are 4 in. in diameter, and are fastened rigidly to the

retail store.

Step-Saving Kitchen Cabinet.

Free for eight Certificates; or Cabinet with \$10.00 worth of the Larkin Soaps, for \$13.00.

A convenience welcomed in 300 new Larkin homes every week. Made of Oak, with Whitewood top. Oak, finished light Antique gloss. It combines:

Kitchen Table, top 26 x 46 in.; 29½ in. high.

Flour Box for 50 pounds of Flour.

Moulding Board, 22½ x 22⅓ inches.

Locked Cupboard, 22 x 24 x 15 inches.

Drawer for Knives, Forks, Spoons.

Drawer for Spices.

Drawer for Kitchen Utensils.

Drawer for 25 pounds of Sugar.

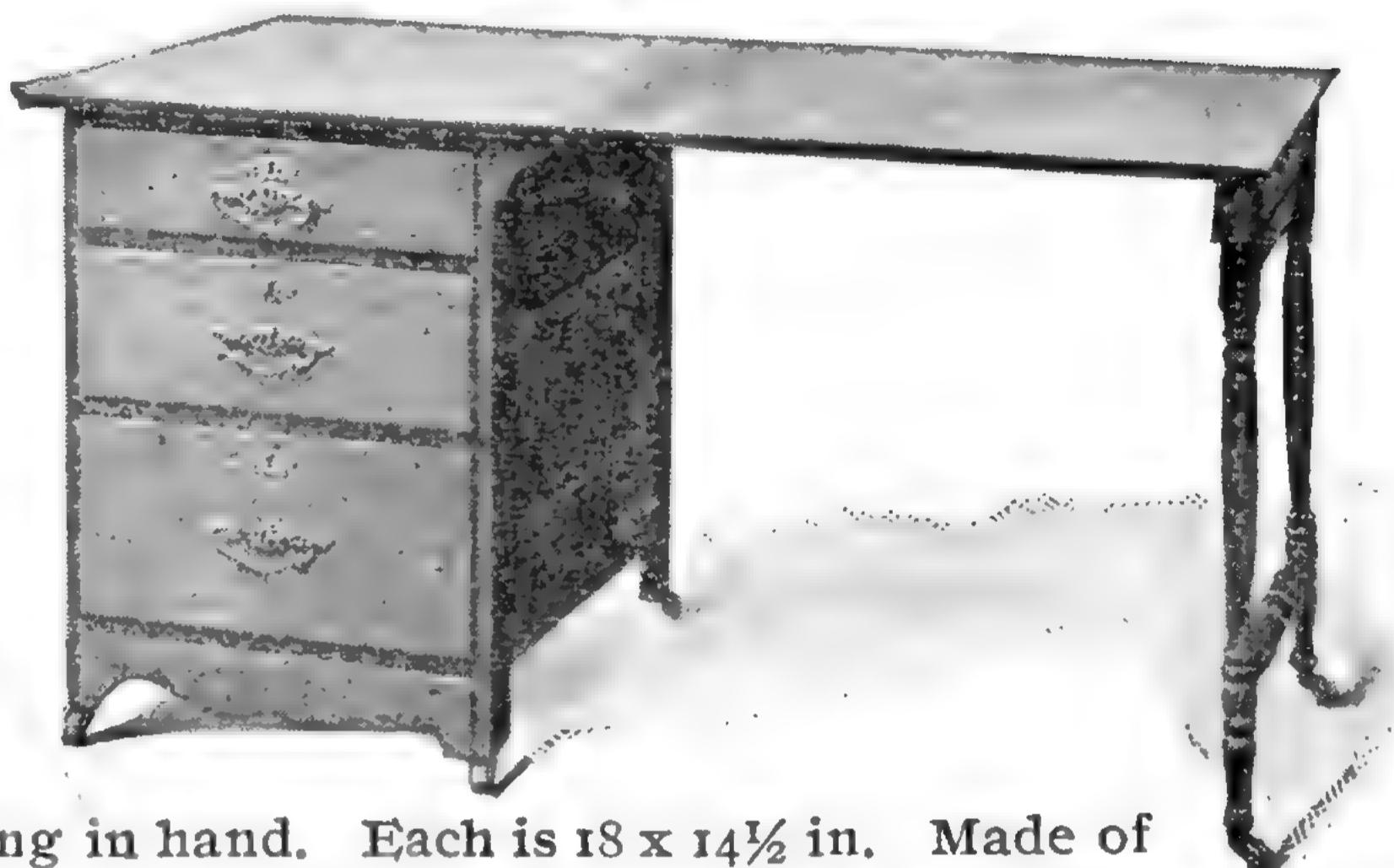


Flour-chest works on a roller and slides easily, when full or empty; easily taken out to clean. All cabinet work is first-class; ball-bearing casters.

Lady's Chautauqua Sewing Desk.

**Free for five Certificates; or
Sewing Desk with \$10.00 worth of
the Larkin Soaps, for \$10.00.**

A compact and handsome receptacle for materials and all the accessories under lock and key, away from the children. A very broad and roomy top, 23 x 47, 25½ in. high. Top drawer has compartments for thread, thimbles, scissors, buttons, hooks and eyes, yarns, floss, etc. A deeper drawer (5¼ in.) for the patterns, and a very deep drawer (8 in.) for the sewing in hand. Each is 18 x 14½ in. Made of Quartered Oak, with hand-polished Golden Oak finish. Paneled back and sides; castered. Occupies a space 24 x 24 inches only, when closed. Hundreds are used for typewriter desks. Exactly the right height and size. Invaluable to the china painter's studio.



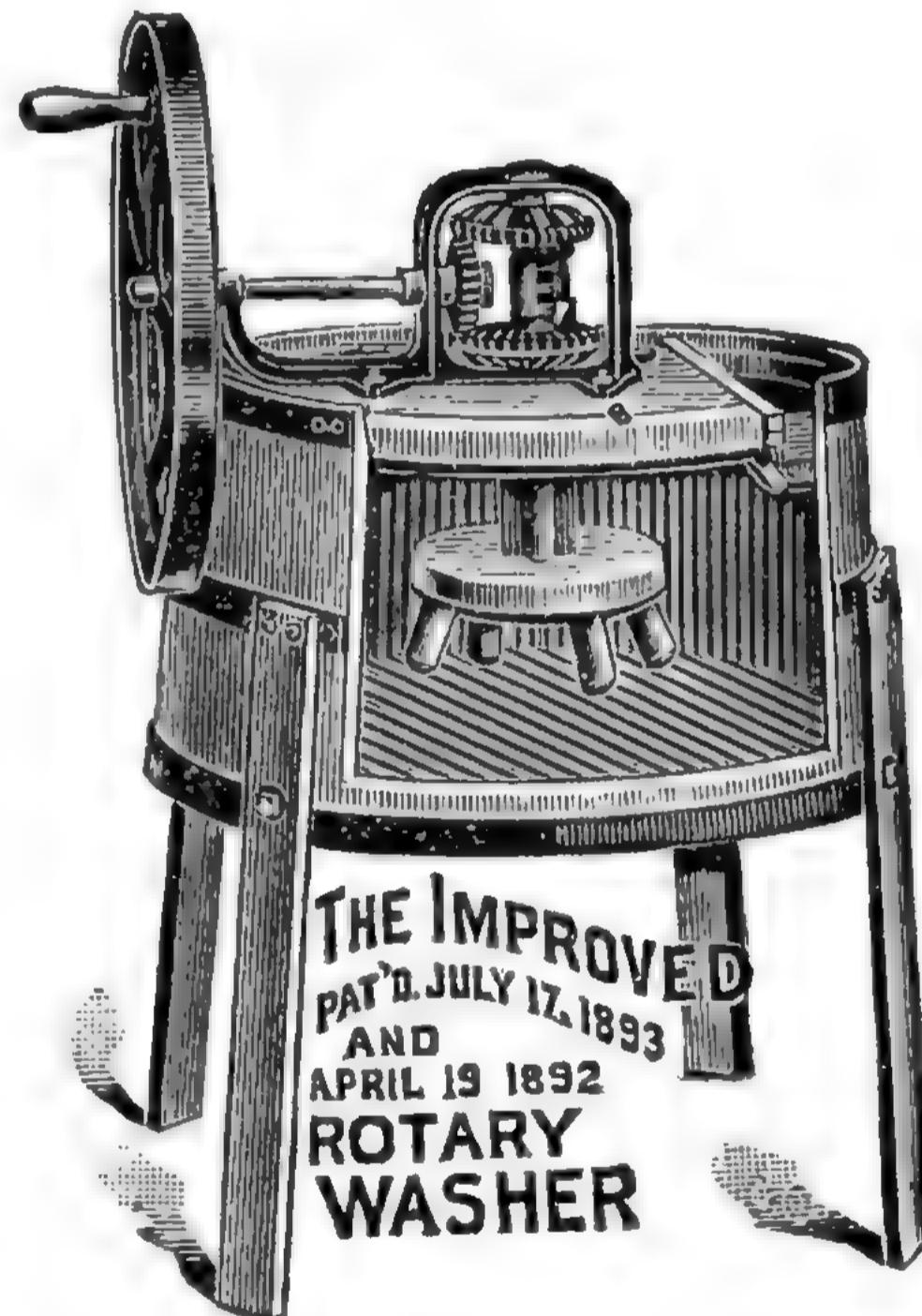
Rotary Washer.

**Free for five Certificates; or Washer with \$10.00
worth of the Larkin Soaps, for \$10.00.**

The lightest running, strongest and most perfect Rotary Washer on the market. Capacity, 12 to 14 gallons. Adapted to a family of six to twelve persons.

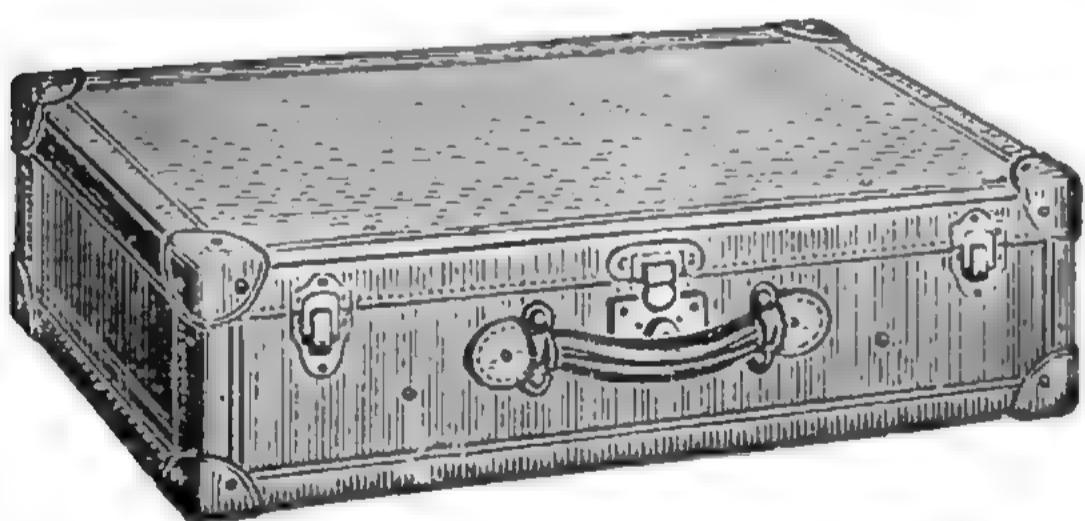
The Tub, of clear Southern Poplar, is made with the large end down, allowing plenty of room for water, clothes and largest wringer. Bottom and sides fully corrugated. Hoops are of extra heavy steel, and warranted not to break. Hand-wheel turns either backward or forward.

Easy to operate. Full directions sent.



Leather Suit-Case.

**Free for five Certificates; or Suit-case with \$10.00
worth of the Larkin Soaps, for \$10.00.**



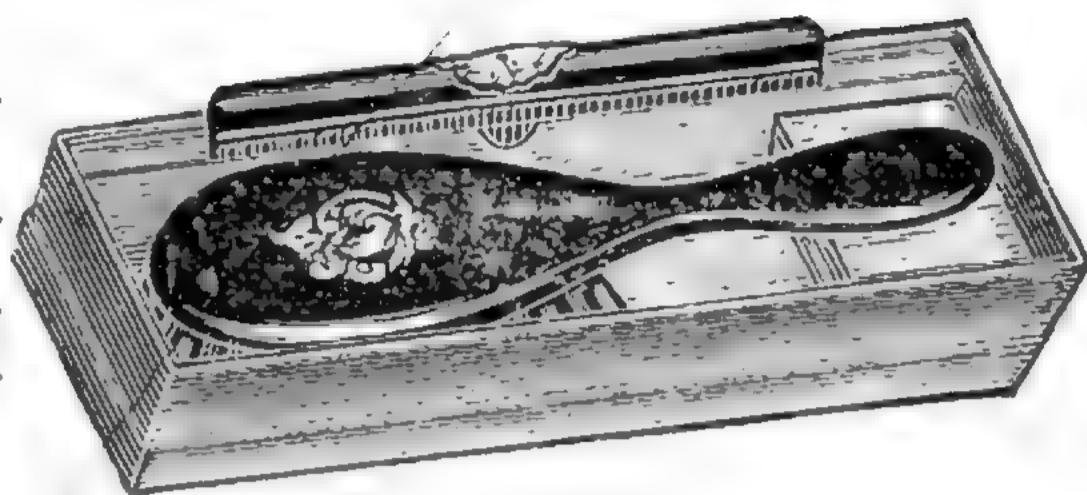
The up-to-date traveler, whether going on a long or short journey, carries a Suit-case. It is convenient, occupies small space, and the contents are easily accessible.

Made of heavy Russet Sole Leather on two Steel frames; pressed leather corners; strong, moulded round handle; polished brass spring-lock and catches; large brass rivets on bottom; copper-riveted brass hinges. Lined with imported Holland linen; has leather-bound shirt-pocket; fitted with inside straps with brass buckles. Well and carefully made in every particular. Size, 24 in. long, 13½ in. wide and 6½ in. deep.

Floreloid Brush and Comb Set No. 2.

Free for one Certificate.

Handsome Brush, 9½ in. long and 2¾ in. wide. Finest Ebony-finished back, with Sterling Silver mounting. Nine rows of short white bristles, set in water-proof cement. Black Celluloid Comb, decorated with Sterling Silver ornament. In nice box. Mailed, postpaid, if 9 cents is sent.



Chautauqua Parlor Oil Heater.

Free for five Certificates; or Heater with \$10.00 worth of the Larkin Soaps, for \$10.00.

It will heat a large room in coldest weather. Height, 25 in.; diameter of drum, 7½ in.; weight, 17 lbs. Solid and substantial. Easily portable. All Steel plate, Russia Iron and Aluminum, trimmings richly Nickel-plated; absolutely nothing to break; no perforated metal to clog up. It has a 10-in. Central-draft Brass Burner, taking cold air outside as well as inside, preventing fount from heating dangerously; smokeless, odorless; a device to prevent turning wick too high; a heavy Brass oil fount, holding

three quarts of oil, which lasts twelve hours. Indicator shows depth of oil in tank. It unites every quality approved to date for thorough service and convenience, and thousands are in daily use among our customers. Three Wicks mailed for 20 cents.

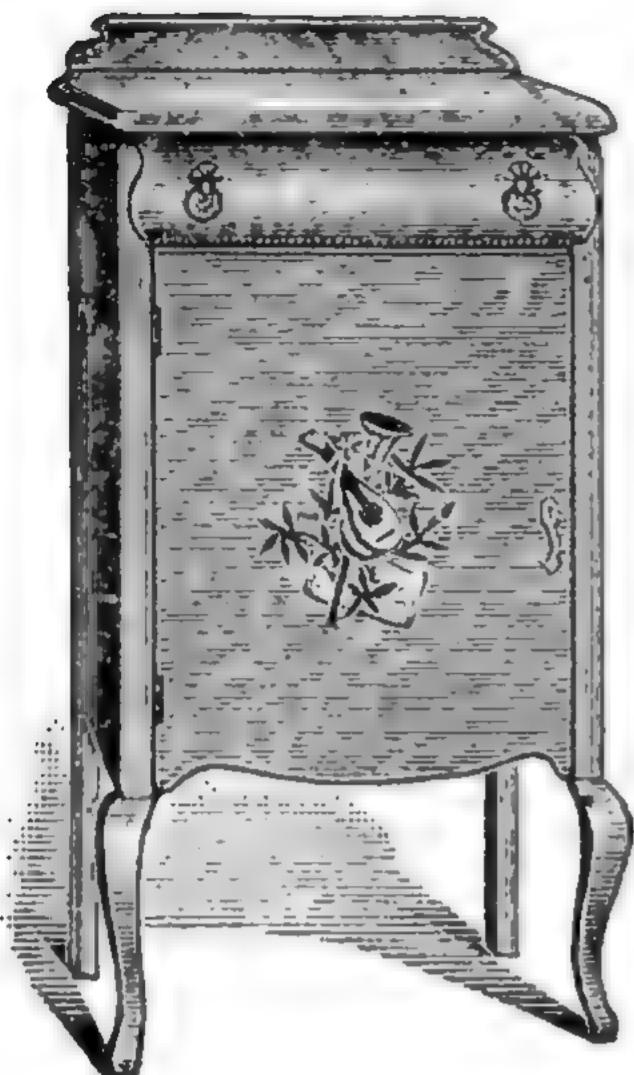
Chautauqua Palace Lamp.

Free for five Certificates; or Lamp with \$10.00 worth of the Larkin Soaps, for \$10.00.

The body and globe are made of Cerise (bright Cherry) glass with a satin finish, producing a soft, filmy, dream-like effect. This color in glass has been counted a lost art. Thirty (30) in. high, with globe 10 in. in diameter. The Burner is the Royal Central-draft, which gives a perfect light for any purpose. Complete, ready for use.

Globe only. Free for two Certificates. Sold for \$2.50.





Music Cabinet.

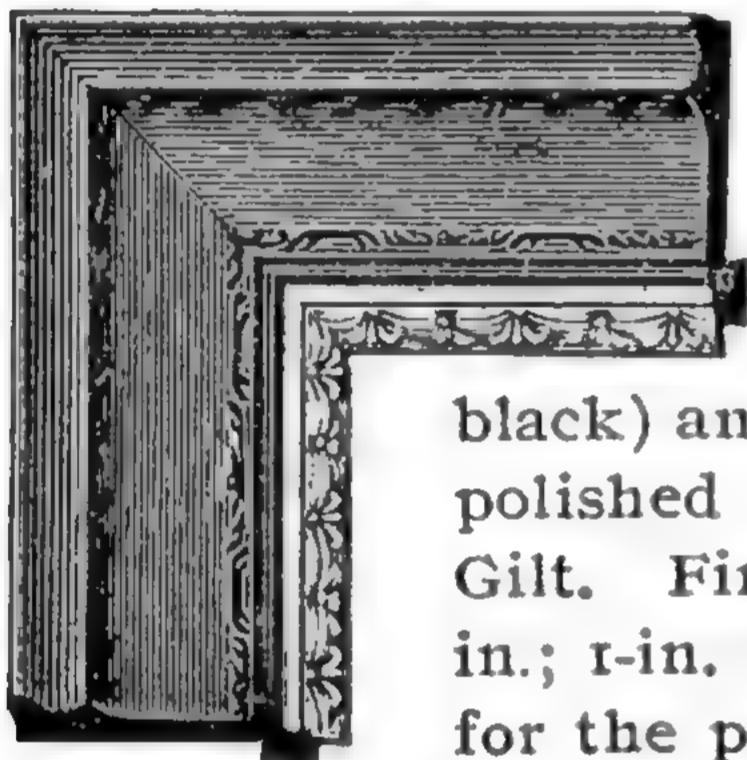
Free for five Certificates; or Music Cabinet with \$10.00 worth of the Larkin Soaps, for \$10.00.

Choice of Mahogany finish, with front and top of genuine Mahogany, or Golden Oak with Quartered-Oak front and top; high polish. There are four roomy shelves for music, three are sliding; ogee shaped drawer, $3\frac{1}{2}$ in. deep; Brass drawer-pulls, door-handle and lock; genuine French legs; new French moulded top. The decoration on the door represents inlaid woods and adds much to the rich appearance of the case. This decoration omitted if desired.

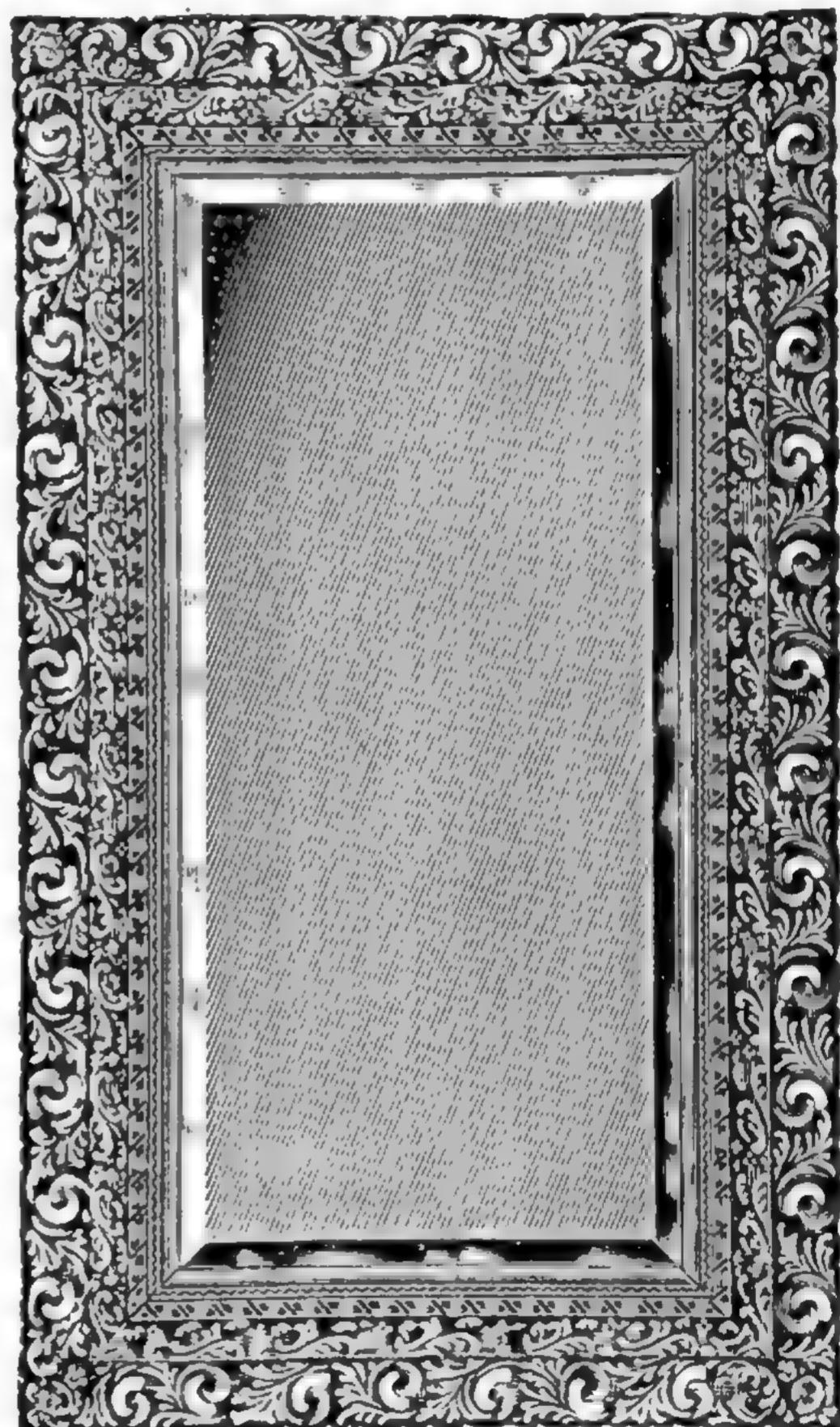
Height, $39\frac{1}{2}$ in.; width, 20 in.; depth, $12\frac{1}{2}$ in.

Beveled-Plate Pier Glass.

Free for five Certificates; or Glass with \$10.00 worth of the Larkin Soaps, for \$10.00.



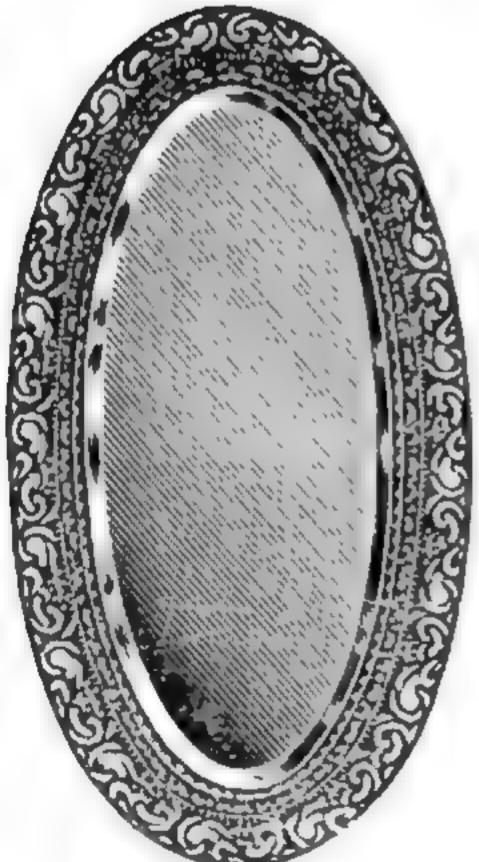
Choice of three frames: heavy moulding, 6 in. wide, handsome Florentine design, finished in Gold, size, 29×51 in.; 4 in. Ebonized-oak (dull black) and Gold, plain and rich; or 4-in polished Antique Quartered-Oak and Gilt. Fine beveled-plate mirror, 18×40 in.; 1-in. bevel. Rich and ornamental for the parlor or bedroom.



Oval Pier Glass.

Free for five Certificates; or Glass with \$10.00 worth of the Larkin Soaps, for \$10.00.

Beveled-edge plate mirror, 18×40 in.; heavy Florentine frame, $4\frac{1}{2}$ in. wide, with a deep, ornamented center, bead lining, all finished in Gold; hand made. Size, 27×49 in.



Delayed Orders are due generally, to the failure of a patron to make his wants clearly known, or to observe our advertised terms and descriptions of goods. In rare instances we are compelled to delay orders for a Premium, the supply of which does not equal the demand. Of this, prompt notice is given to customers ordering it, and the supply is increased as soon as possible.

Lady Washington Boudoir Desk.

Free for five Certificates; or Desk with \$10.00 worth of the Larkin Soaps, for \$10.00.

This high-grade, graceful Desk is Boudoir-esque. Choice of selected Quarter-sawed Golden Oak, or genuine Mahogany veneer; hand-rubbed; handsome hand carvings and French legs. All our cuts are exact reproductions from photographs.

Desk is $29\frac{1}{2}$ in. wide and $52\frac{3}{4}$ in. high; handsomely shaped French beveled-plate mirror, 6×24 in.; bric-a-brac shelf, $8 \times 29\frac{1}{2}$ in.; large drawer, $3\frac{1}{4}$ in. deep, 12 in. long and 24 in. wide. Drawer and Desk have locks; a spacious writing-bed 28 in. deep; six pigeon-holes for envelopes and letter-paper; two compartments, $3\frac{3}{4} \times 12$ in., for account books, and a small drawer, $4\frac{3}{4} \times 9\frac{1}{2}$ in. Shipped with legs and mirror detached, for safety and to save freight.

The Famous Chautauqua Desk.

Free for five Certificates; or Desk with \$10.00

worth of the Larkin Soaps, for \$10.00.

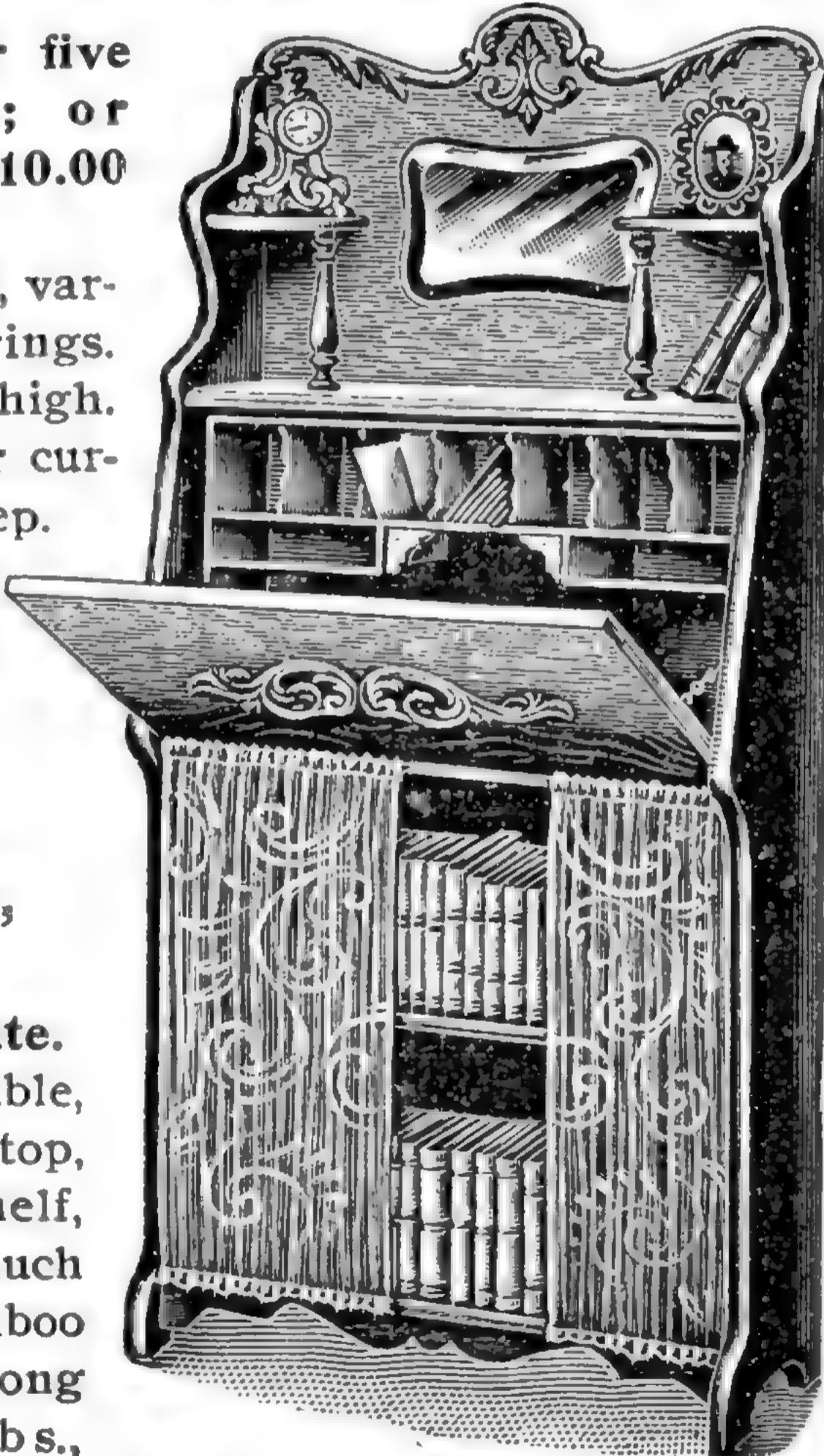
This beautiful Desk is made of solid Golden Oak, varnished and hand-polished finish; very handsome carvings. Drop-leaf provides a writing-bed 26 in. deep, $29\frac{1}{2}$ in. high. Fine 8×14 French beveled-plate mirror; brass rod for curtains. It stands 5 ft. high, is $2\frac{1}{2}$ ft. wide and $10\frac{1}{2}$ in. deep.

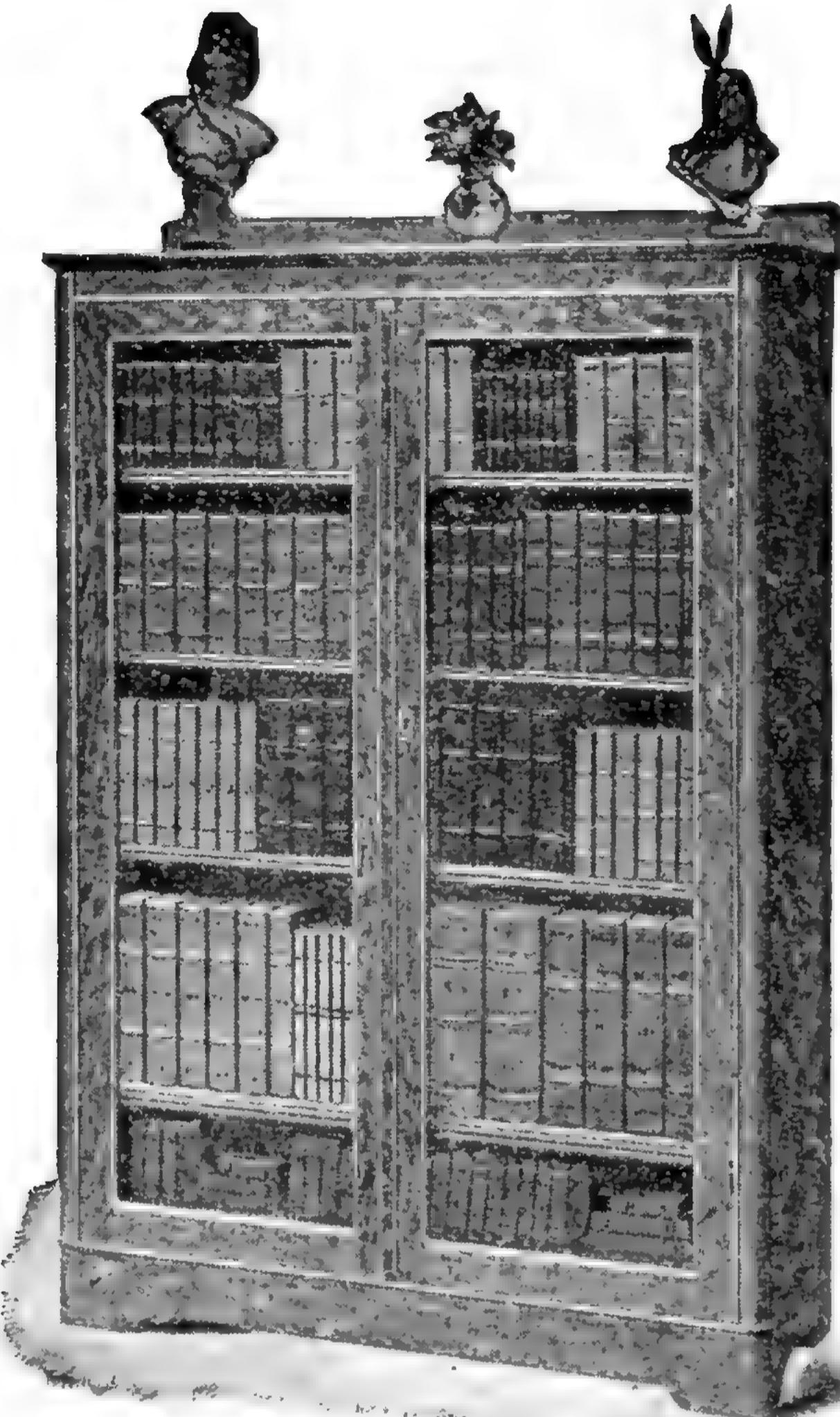
A perfect and complete but remarkably compact Desk; has three roomy book-shelves, two shelves for bric-a-brac; seven pigeon-holes for papers, compartments for letter-paper, ink, etc., under lock and key.

Bamboo Table, No. 18.

Free for one Certificate.

A handsome little Table, 29 in. high, with solid Oak top, 18×18 in., and lower Oak shelf, 14×14 in. Is finished much better than ordinary Bamboo furniture, and while strong enough to support 500 lbs., weighs only $11\frac{1}{2}$ lbs. Hand decorated by heat and permanent.





Library Book-Case, No. 2.

Free for seven Certificates; or Book-case with \$10.00 worth of the Larkin Soaps, for \$12.00.

A roomy Book-case of excellent style, made of Quarter-sawed Oak, with a fine, hand-rubbed, Golden Oak finish; has four adjustable, Oak-faced shelves, 12 in. deep. Two glass doors with lock; each measures $17\frac{1}{2} \times 47\frac{1}{2}$ in. Case is 56 in. high, 39 $\frac{1}{2}$ in. wide and 13 in. deep.

Combined Book-Case and Writing-Desk.

Free for eleven Certificates; or Combined Book-case and Writing-desk with \$10.00 worth of the Larkin Soaps, for \$16.00.

No single piece of furniture adds so much to the furnishings of a room as a Book-case combining a roomy section for books, a large Writing-desk (with

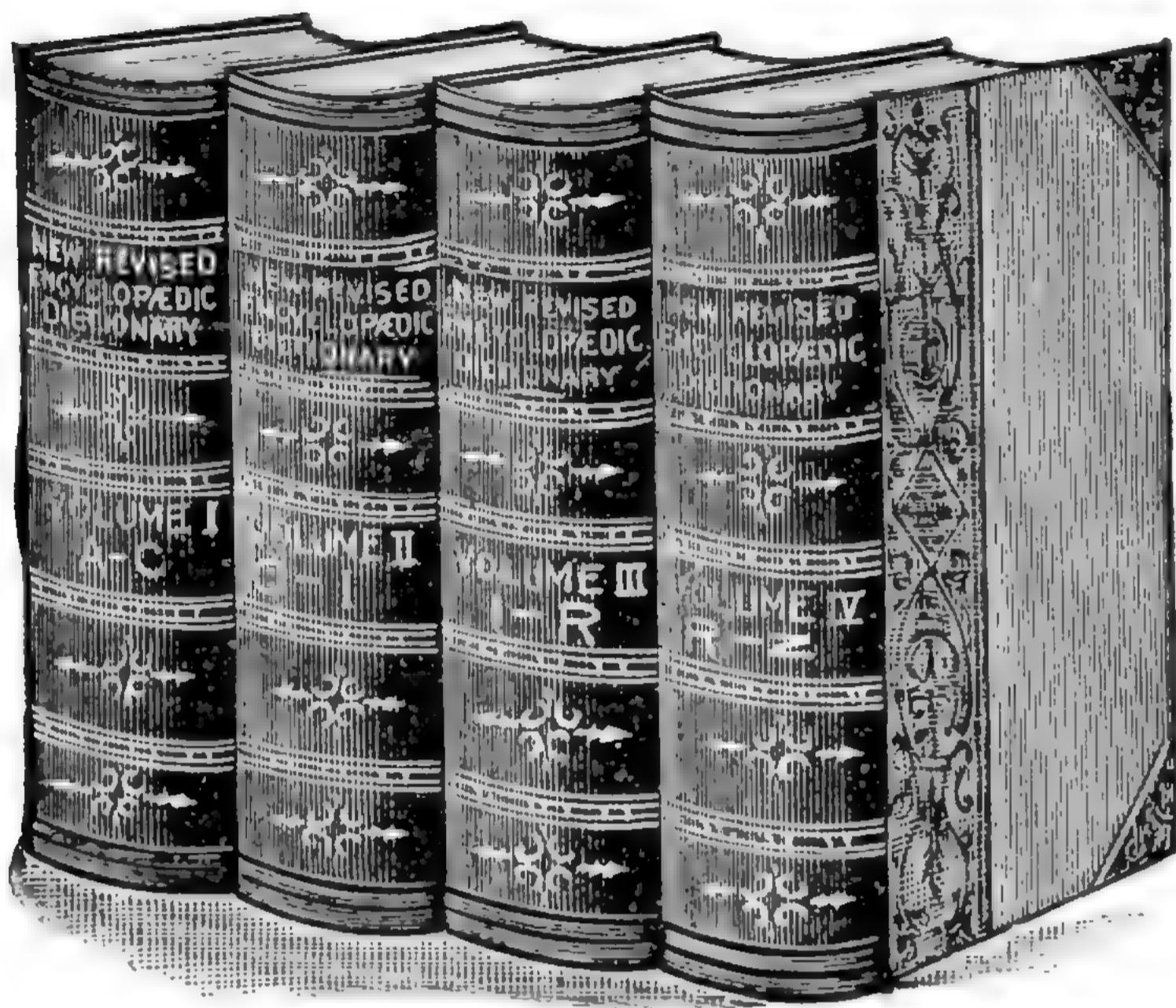
compartments for stationery, and a small drawer for pencils and stamps,) a drawer, 5 in. deep by 18 in. wide, and a cupboard, 15 x 18 in., 12 $\frac{1}{2}$ in. deep, for papers and magazines.

The top is designed to display bric-a-brac and photographs.

The Case preserves a unity of design lacking in most Cases of this kind; made of Quartered Oak; has a beautiful, hand-rubbed, Golden-Oak finish, hand carvings and solid cast Brass trimmings. Shaped beveled mirror over Writing-desk, 12 x 12 in., and lid, 15 $\frac{1}{2}$ x 18 $\frac{1}{2}$ in.; glass door of the Book-case section, 18 x 49 in. Case is 62 in. high; 36 in. wide; 13 in. deep. Four adjustable shelves, 12 $\frac{1}{2}$ in. deep. Locks to Book-case, desk, drawer and cupboard. Castered.



New Revised Encyclopædic Dictionary.



In Half Russia Leather.

Free for five Certificates; or Dictionary with \$10.00 worth of the Larkin Soaps, for \$10.00.

Four immense quarto volumes beautifully bound in half Russia leather, leather back and corners, 5,359 pages, marbled edges. Revised edition. More than 250,000 words, including the latest coinages, defined and pronounced; 50,000 important encyclopædic definitions; 90,000 illustrative quotations from the greatest authors. Over 60 pages of illustrations, many in beautiful colors. Weight, 40 lbs.

A \$750,000 Reference Library is in this way free to Larkin customers. The world's best endeavor to its compilation. It is the

foremost scholars have devoted years of their most meritorious of all reference works.

Three hundred thousand sets of this famous Dictionary have been sold by canvassers, at about \$20.00 each. No similar work, no matter how much you pay, is more complete, modern, authoritative, or better made.

Chautauqua Library Table, No. 7.

Free for five Certificates; or Table with \$10.00 worth of the Larkin Soaps, for \$10.00.

We present here the best Library-table offer we have ever made. A design suitable for any room. Polished Golden Quartered-Oak throughout. The rails and legs are richly carved and the finish is the best that skilled workmen can produce. Height, 30 in.; top is 24 x 36 in.; pattern shelf, 13½ x 34 in.; and drawer, 16 x 17 in., which is finished inside. Shipped knocked-down, to save freight charges; full instructions for easily setting up.

No illustration can portray the substantial elegance of this Table.



Sweet Home Reed Rocker.



Free for five Certificates; or Rocker with \$10.00 worth of the Larkin Soaps, for \$10.00.

Best quality of Reed, full roll, and close-woven cane seat. A very handsome Rocker. Height from floor to top of back, 42 in.; height of back from seat, 28 in.; seat, 19 in. deep and 20 in. wide. Natural finish, with two coats of varnish.

Solid-Oak Sewing Rocker, No. 1.

Free for one Certificate.

The Rocker embodies strength, comfort and beauty, and is a perfect sewing or nursery chair. It is finished in Golden Oak. Fine cane seat, $17\frac{1}{2} \times 17$ in.; height of seat from floor, 16 in.; height of back from seat, $25\frac{1}{2}$ in.

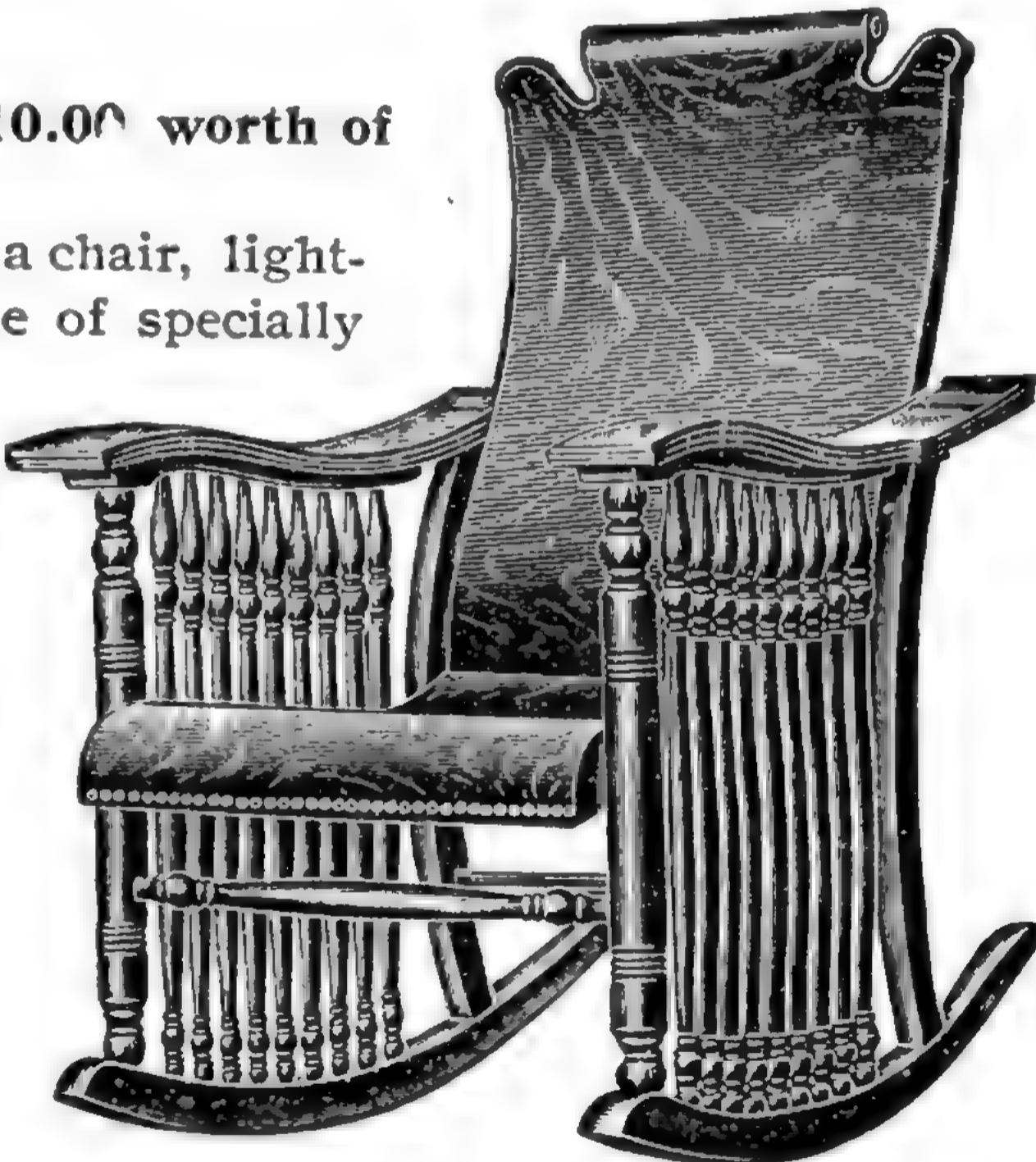
We have never before been able to offer our patrons a satisfactory Rocker on such favorable terms. We invite comparison with any similar chair costing \$2.00 at retail.



McKinley Rocker.

Free for five Certificates; or Rocker with \$10.00 worth of the Larkin Soaps, for \$10.00.

A Rocker combining qualities rarely found in a chair, lightness, excellent style and perfect comfort. Choice of specially selected Quarter-sawed Golden Oak or genuine Mahogany. The seat, back and arms are of five-ply built-up construction, guaranteed not to separate or warp. The design is odd and tasteful and it was named for our martyred President during his life-time. Seat is 20 in. wide and 19 in. deep; back is 20 in. wide and 25 in. high; arms, 4 in. broad by 24 in. long. The Rocker has highest piano-finish and is shipped knocked-down, to save freight charges. Full instructions for setting up accompany each Rocker.



Latest Edition of Premium List, containing over four hundred premium offers, gladly mailed, postpaid, on request. Everyone who sends us an order for goods for his own use has the opportunity easily to earn almost everything the home requires.

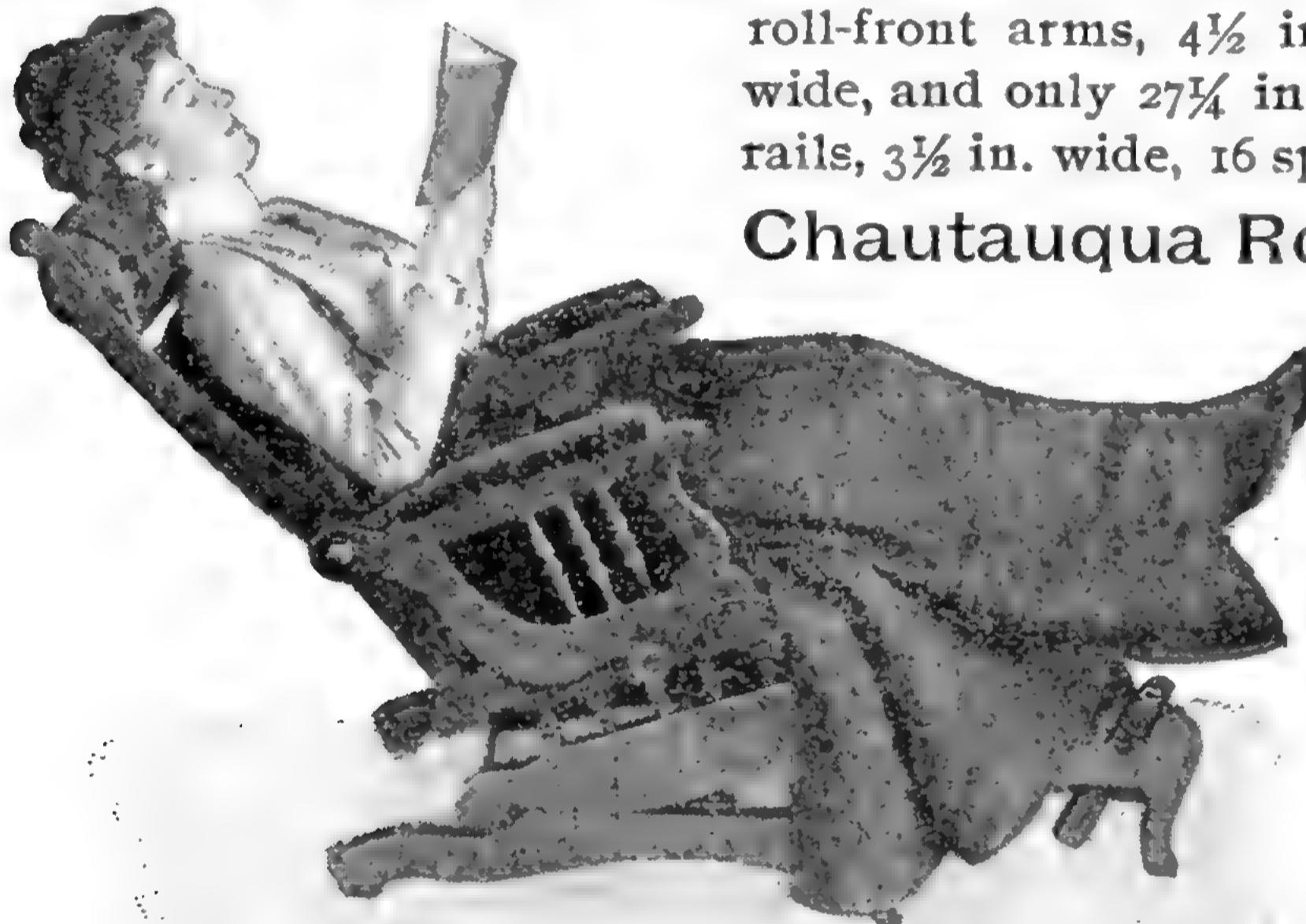
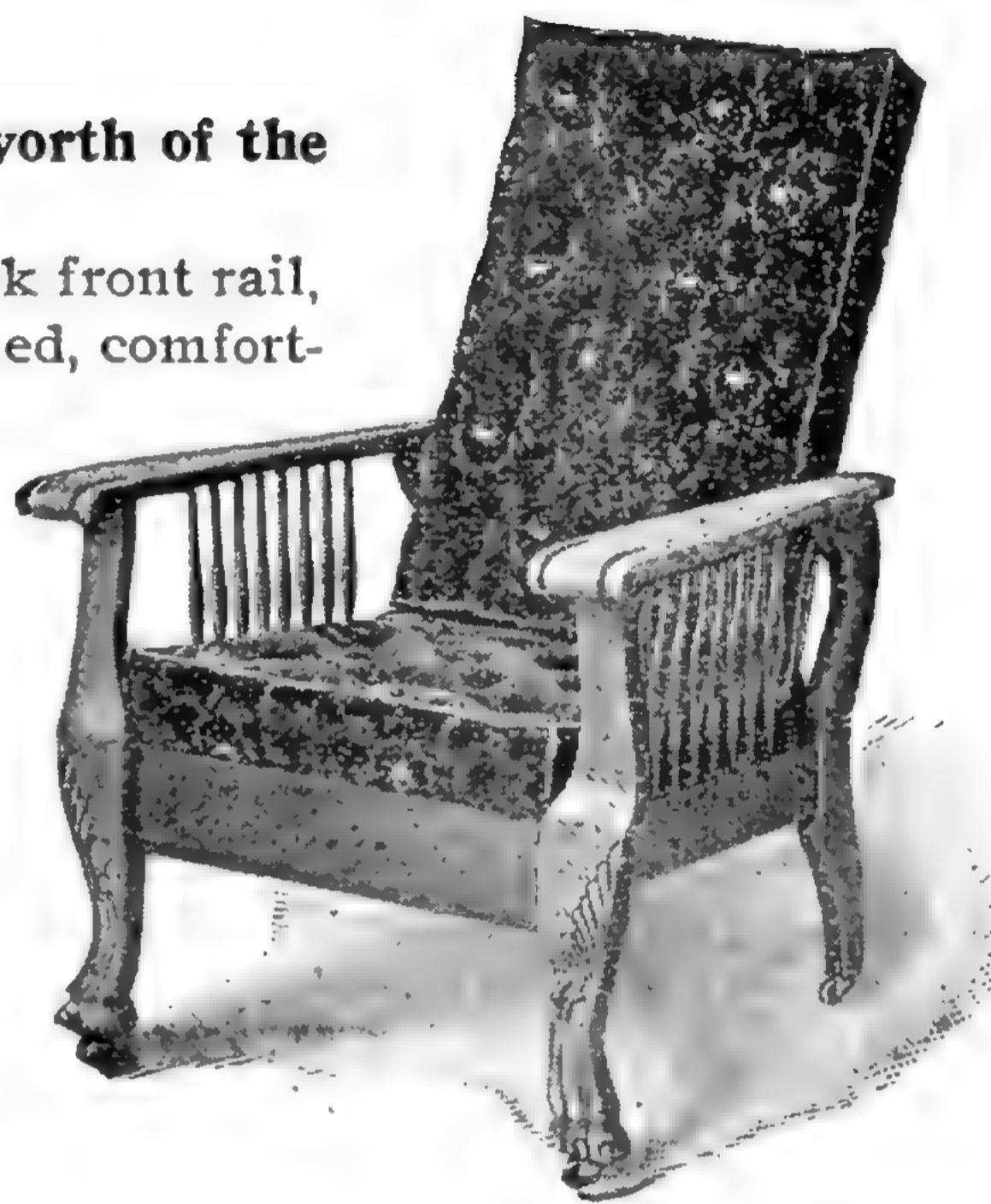
Improved Morris Chair.

Free for five Certificates; or Chair with \$10.00 worth of the Larkin Soaps, for \$10.00.

Choice of polished Golden Oak, with Quartered Oak front rail, or Birch with polished Mahogany finish. All hair-filled, comfortable, reversible, closely tufted cushions, 4 in. thick; well and honestly made for severe wear. Seat cushion is 21 x 21 in.; the back, 20 x 28 in.

Coverings of handsome, high-grade, durable, plain or figured Corduroy or Velour, in medium Red, Green or Brown. Full box seat with six oil-tempered coil springs.

A roomy, luxurious piece of furniture. Back adjustable to five positions. Height of back from floor, 38½ in. Oxidized fixtures, almost hidden, supplant the old brass rod. Four fixed casters; heavy frame; hand-carved claw feet; front legs are 2 x 3¾ in.; roll-front arms, 4½ in. wide, and only 27¼ in. long; front rail is 4½ in. wide; side rails, 3½ in. wide, 16 spindles.



Chautauqua Rocker and Reclining Chair.

Free for five Certificates; or Chair with \$10.00 worth of the Larkin Soaps, for \$10.00.

Can be adjusted by patent devices to any position, and changed, at will, by occupant, while reclining. Head-rest is adjustable to four easy positions for reading. Seat is made easy by oil-tempered spiral springs.

Choice of Oak, in polished Golden Oak finish, or Birch with polished Mahogany finish. Upholstered with plain or figured Velour or Corduroy in Crimson, Old Red, Tobacco Brown, Blue or Olive, stuffed with best tow. Very strong and perfectly simple in construction. All mechanism is fully guaranteed. Seat is 20 in. wide between arms, 18 in. long, and 14½ in. from floor. The reclining back measures 28 in. from seat to top of head-rest.



Parlor Tabouret, Style C.

Free for one Certificate.

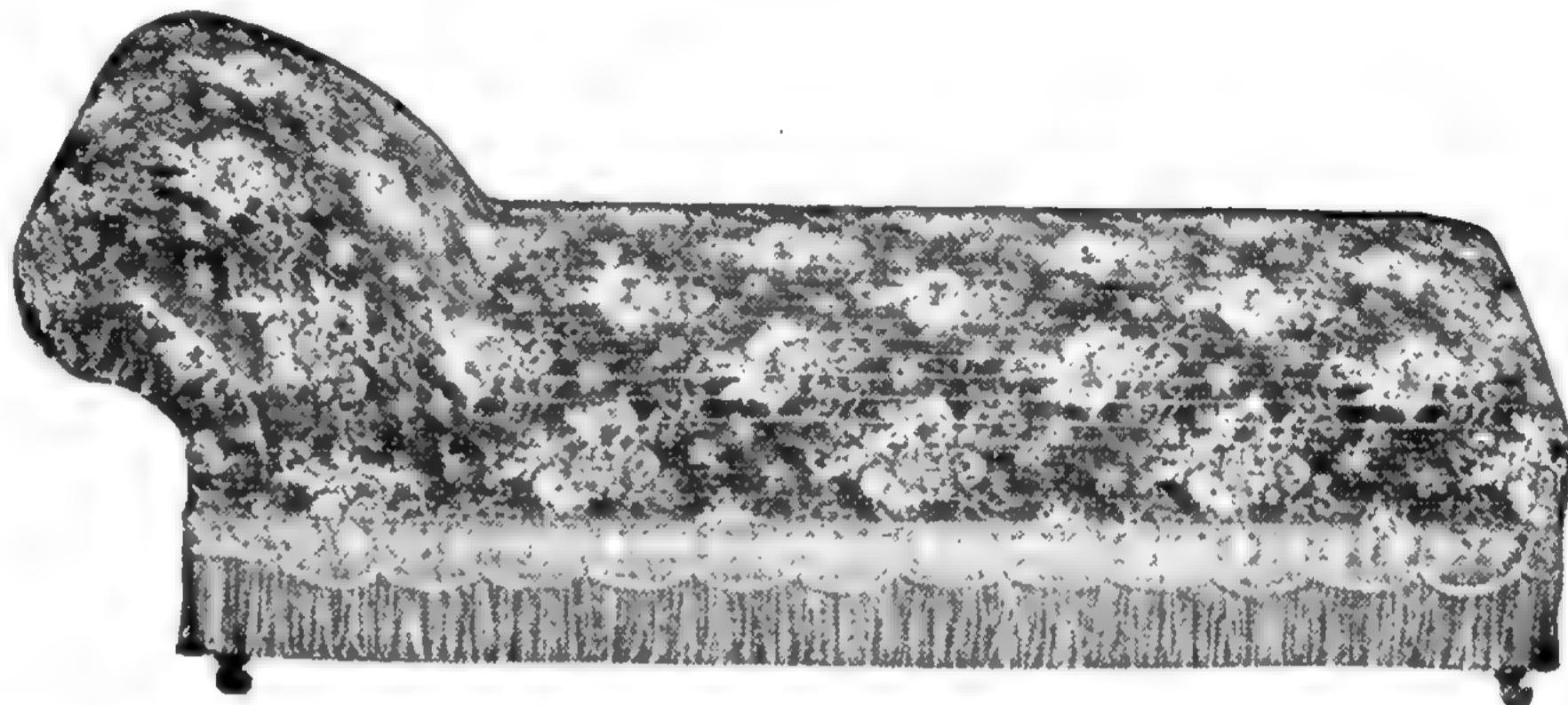
Choice of Oak, with Quarter-sawed top in Golden Oak finish, imitation Mahogany, or Malachite (Forest Green). All finishes are beautifully polished. Height, 18 in.; top, 16 x 16 in. These flower stands when so finely finished, give an artistic air to any home, and Style C is our most popular Tabouret.

Chautauqua Couch, No. 1.

Free for five Certificates; or Couch with \$10.00 worth of the Larkin Soaps, for \$10.00.

This Couch is 25 in. wide and 6 ft. long; has 24 double conical, extra-tempered springs; spring-seat and spring-head; Hardwood slats and frame; good casters. Filled with extra coarse tow with cotton top. Heavy white ducking over springs.

Choice of Corduroy or Velour cover, plain or figured, in Myrtle Green, Crimson, Brown or Blue; 7-in. fringe to match. This Couch is extremely durable. It will withstand rough usage.



Comfort Hygienic Couch, No. 2.

Free for seven Certificates; or Couch with \$10.00 worth of the Larkin Soaps, for \$12.00.



stered with five rows of tufts, in tow with heavy cotton top. Only the cover can wear out. Casters.

Choice of Corduroy or Velour, plain or figured, and of the following colors: Myrtle Green, Crimson, Brown or Blue; 7-in. fringe to match.

Our Hygienic Couches admit light and air freely, with no enclosed space for dirt to accumulate. Every customer can see exactly what he is getting, and can form an opinion of the merits in the improved construction, the steel slats, springs, heavy white ducking over springs and the celebrated steel tufting buttons being in plain view from the under side.

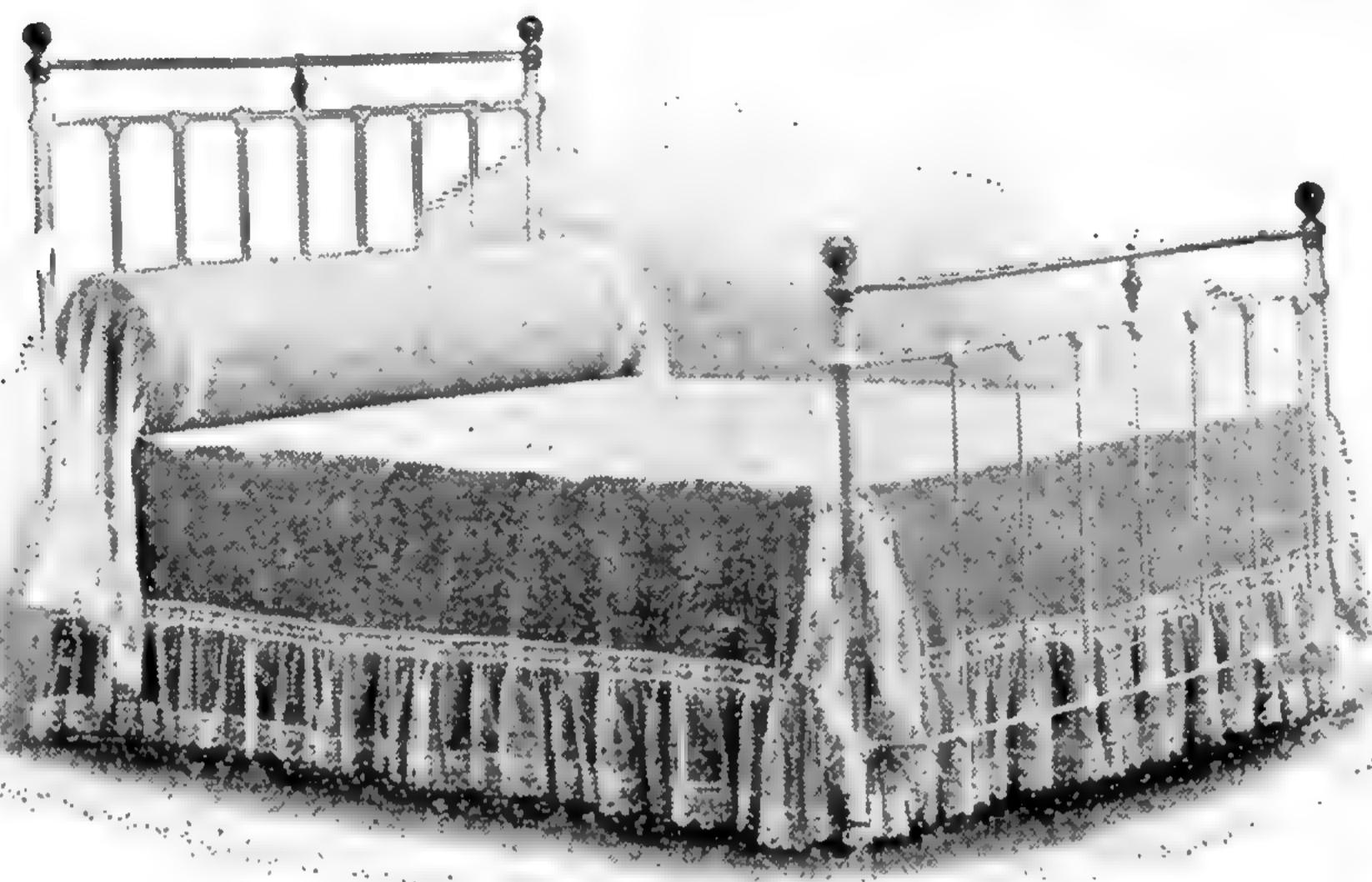
Oak Chiffonier, No. 5.

Free for five Certificates; or Chiffonier with \$10.00 worth of the Larkin Soaps, for \$10.00.

Made of Oak in Golden Oak finish. It is 51 in. high to top of back, 34 in. wide, 17 $\frac{3}{4}$ in. deep, and has five drawers, each 14 x 29 in., 6 $\frac{1}{2}$ in. deep. Casters.



White Enameled Steel, Brass-Trimmed Bed, No. 10.



Free for five Certificates; or Bedstead with \$10.00 worth of the Larkin Soaps, for \$10.00.

Choice of Bow-foot or Straight-foot.

The Bed is 6 ft. 6 in. long, including posts. Bow-foot adds 3 in. Choice of three widths, 4 ft. 6 in., 4 ft. or 3 ft. 6 in. Head, 4 ft. 5½ in. high; foot, 3 ft. 2½ in. high. Corner posts are 1 in. in diameter. Shipping weight, 75 lbs. For special sizes not larger than regular, \$1.50 additional.

Metallic beds add beauty and cheerfulness to the chamber, while they convey a delightful feeling of cleanliness that invites repose. They utterly discourage vermin. They harmonize perfectly with furniture of any wood or style, and their airiness gives a roomy effect even to small chambers.

Bed is very strong and will last a lifetime. All castings are malleable iron and will never break. Smooth joints. Brazed Brass top-rod at head and foot, and heavy Brass, Gold-lacquered trimmings. Three heavy coats of enamel baked on. Detachable casters. Height, from floor to side, 13½ in.

Any rigid-frame wire mattress or spring may be used without slats.

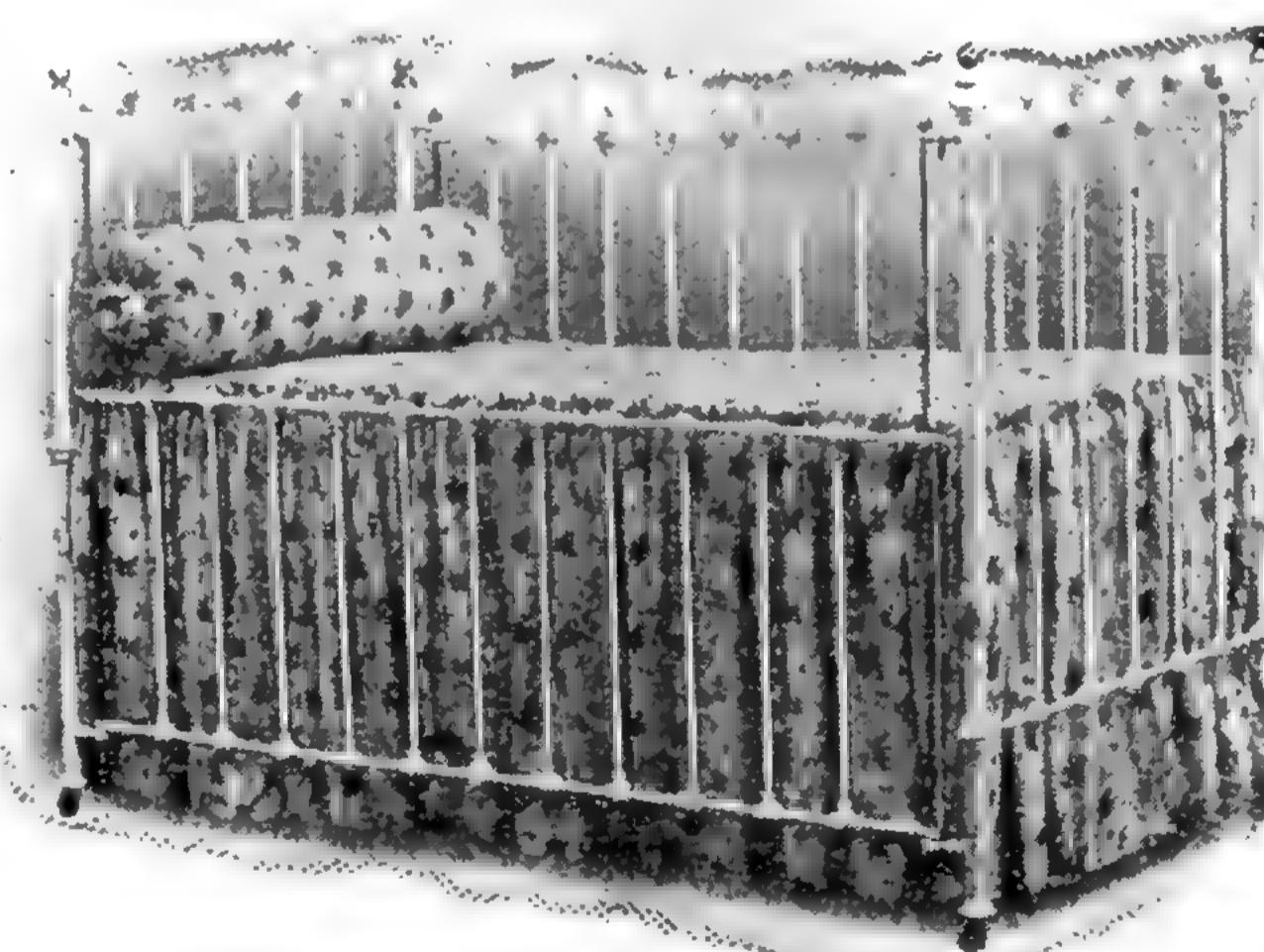
Security Brass-Trimmed Crib.

Free for five Certificates; or Crib with \$10.00 worth of the Larkin Soaps, for \$10.00.

Called the "Security" because it is quite impossible for a child to get out unassisted. The uprights are close together so Baby cannot get his head through. The sides slide up and down on brass rods and can be easily lowered as shown in cut. All materials of the same high grade used in our White Enameled Steel Bed.

The Crib is 4 ft. 6 in. long, 2 ft. 6 in. wide, 37 in. high. Special sizes, not varying over 6 in., \$1.50 additional. Is provided with a woven-wire steel-frame spring of fine mesh; detachable casters.

Crib enameled Baby Blue or Pink. Free for six Certificates; or Crib with \$10.00 worth of the Larkin Soaps, for \$11.00.



John Bromley & Son's Duchess Smyrna Rug.

One Rug free for three Certificates.

Two Rugs free for five Certificates; or with \$10.00 worth of the Larkin Soaps, for \$10.00.

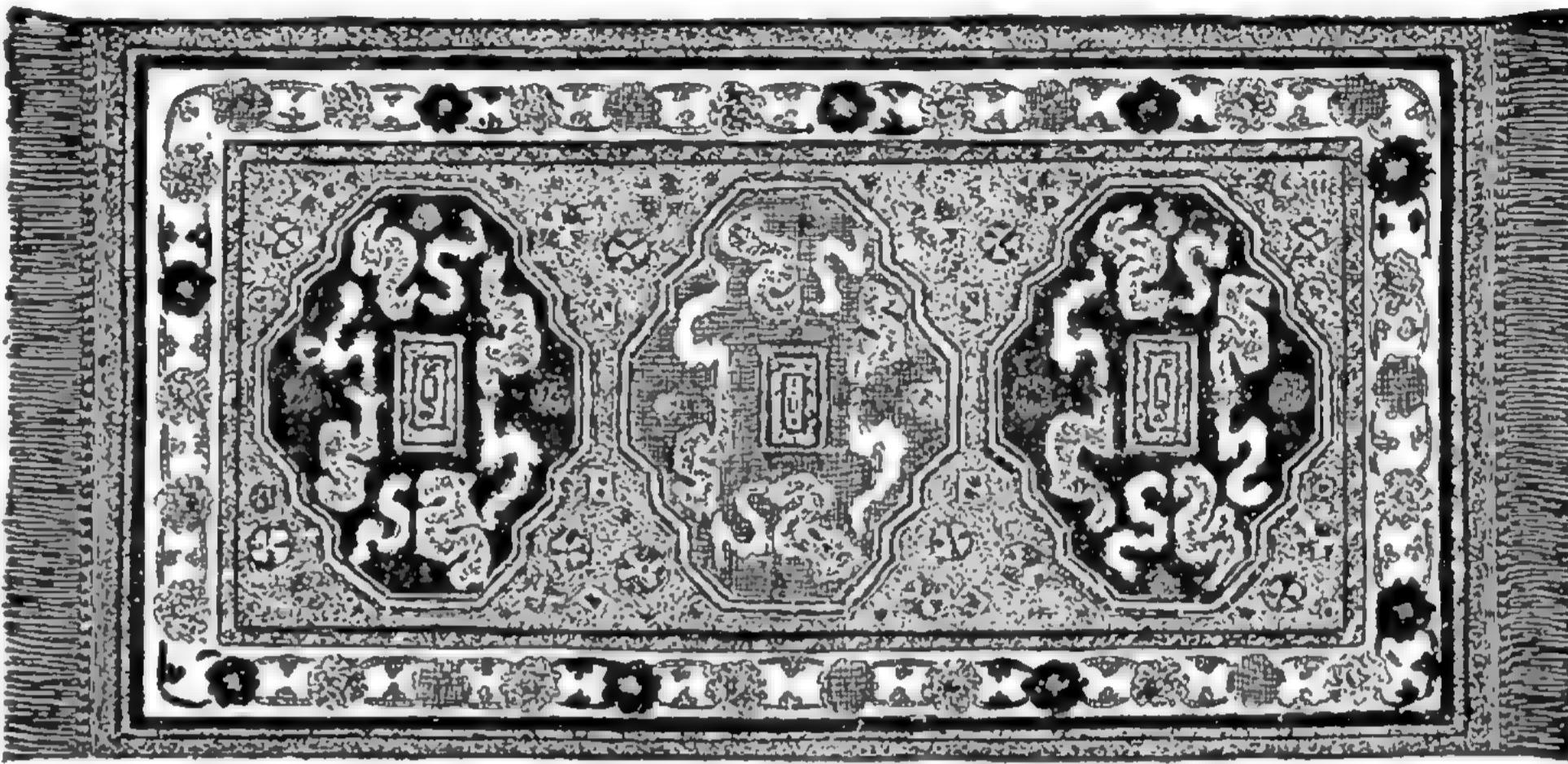
Size, 36 x 72 in.

High-grade, durable, reversible all-wool Smyrna Rugs. Nothing adds more to the furnishings of a home than beautiful rich rugs.

Choice of thirteen high-class Oriental (set) designs, in subdued colorings, and eight bright and light Floral designs. In each rug the fringe matches the prevailing color.

Order by number. If you leave choice to us, we will send Oriental designs as being the more artistic.

We cannot exchange rugs for other patterns except at purchaser's expense both ways.



NO.

Oriental Designs.

- 112. Dark Blue, Persian figures.
- 118. Indian Red ground, all-over effect in Olive shades.
- 122. Green, self-colored center, wood-colored, figured border.
- 123. Dark Red, Cashmere; panels in Blue and Green, Ivory border, like cut.
- 156. Oriental Scarlet, Dark Blue medallion, Olive corner pieces, Ecru border.
- 163. Tan damask ground, jewel figures and Olive medallion center.
- 169. Medium Red damask ground, Dark Blue medallion center and border.
- 196. Persian all-over, shaded Red, Olive and Blue figures.
- 226. Shaded Nile Green, border Terra-cotta and Green.
- 268. Scarlet, small palm figures, Dark Blue border.
- 286. Navy Blue, Persian figures, Old Red border.
- 290. Crimson Fleur-de-lis in damask; border Nile Green panel on Ivory ground.
- 291. Pink ground, Nile and shaded Pink panel.

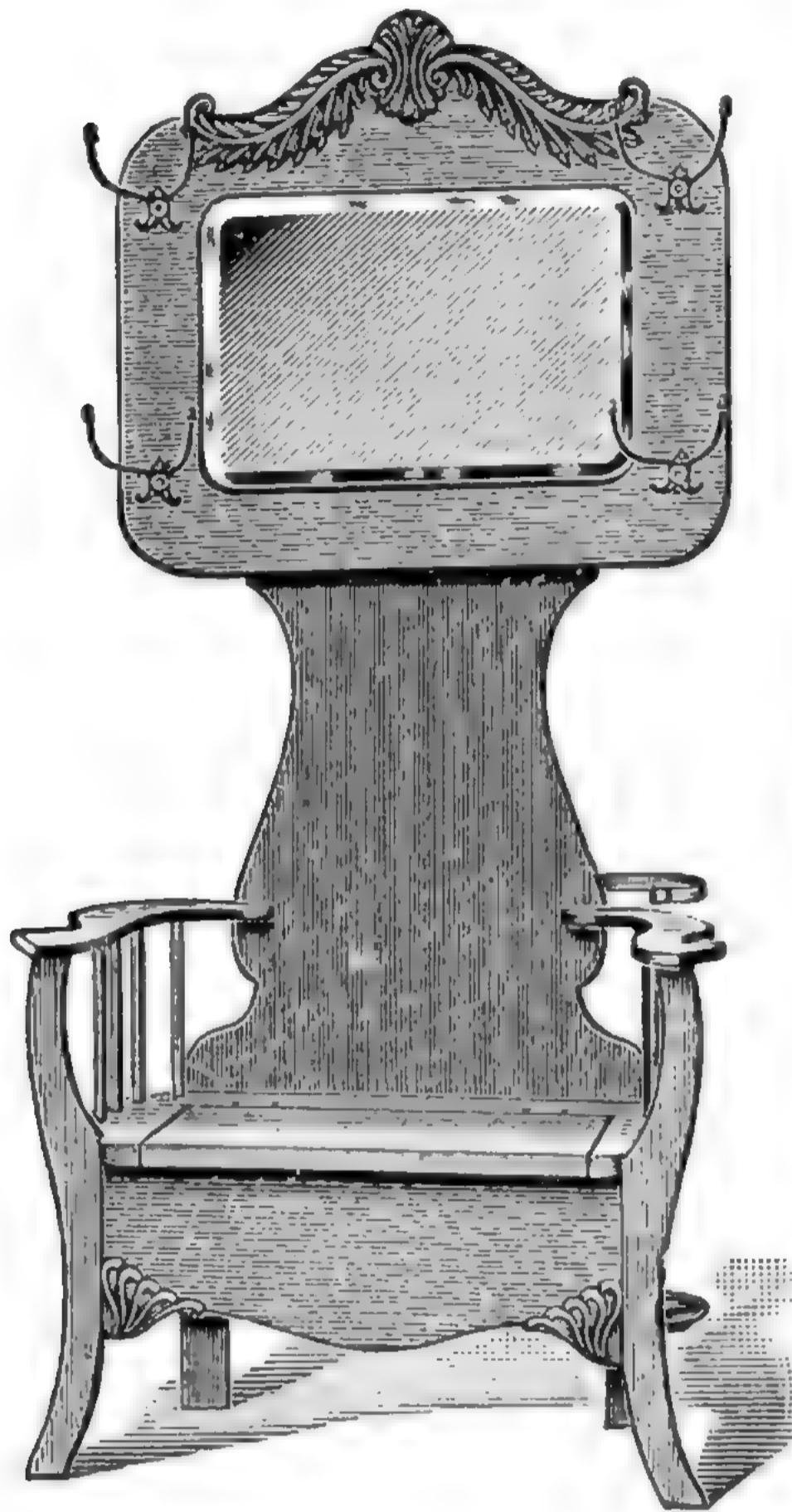
Floral Designs.

- 106. Crimson, Camel and Red margin.
- 120. Begonia leaves, in Gold Moresque ground.
- 193. Light Green shaded, Rococo, Terra-cotta border, Camel margin.
- 200. Red, ivy-leaf border on Dark Camel.
- 225. Green damask, Red roses, Gold border.
- 250. Ivory center, damask Green ground and Terra-cotta figured margin.
- 269. Light Blue, Ivory ground border with Gold scroll.
- 270. Dark Blue center, Sage ground margin.

Wrought-Iron Umbrella-Stand, No. 20.

Free for one Certificate.

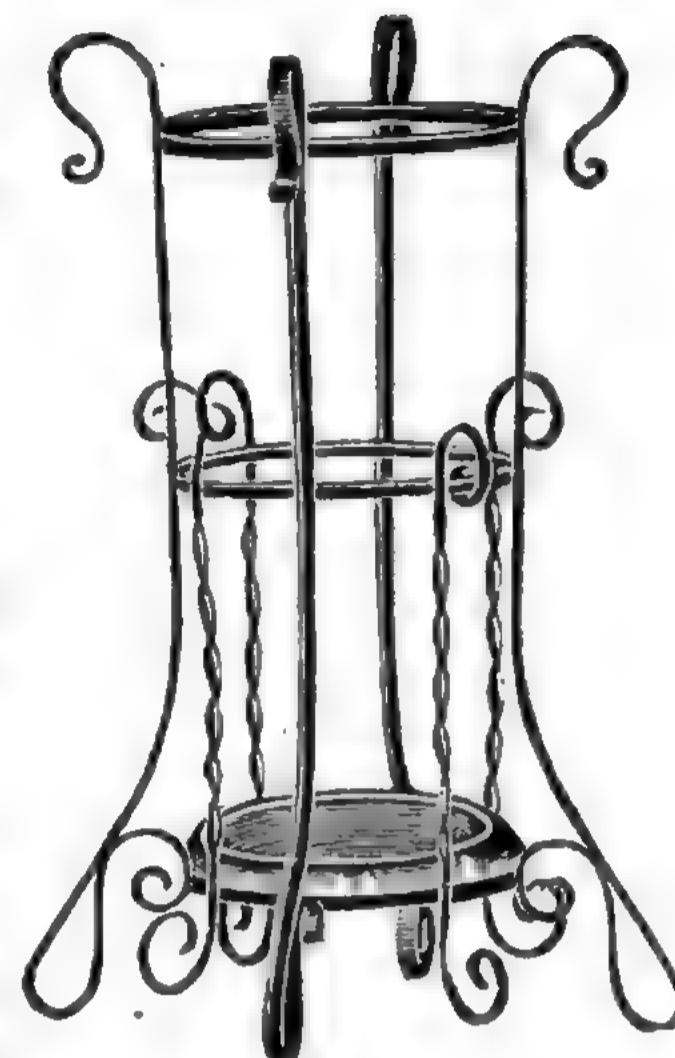
Handsome Venetian genuine Wrought-iron Umbrella-stand 31 in. high; extreme width, 12½ in.; removable polished Brass drip-pan. It is well made, in every particular, and very popular with our patrons.



Quartered-Oak Hall Rack, No. 5.

Free for ten Certificates; or Rack with \$10.00 worth of the Larkin Soaps, for \$15.00.

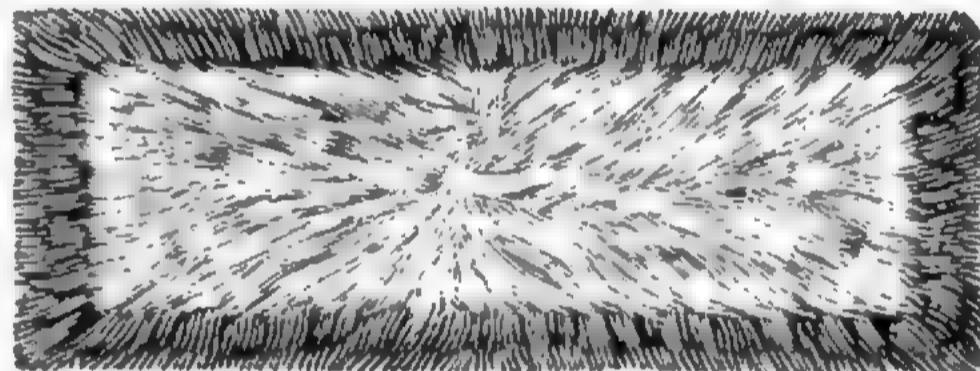
In this Hall Rack and Seat, we present a piece of furniture of exceptional merit. Rack is 6 ft. 5 in. high; 36 in wide; finish, a beautiful, hand-polished Golden Oak. Large, comfortable seat 32 in. long, 16 in. deep and 17 in. from floor, with box 12 in. deep for rubbers; graceful, shaped arms, 10½ in. high. Pattern French beveled-plate mirror, 16 x 24 in. Four double brass hooks. Brass umbrella-holder.



Two-Toned Goat-Fur Rug.

Free for three Certificates.

Size, 26½ x 64 in. Gray centre with Black border; lined and padded. Made from selected skins imported from China and prepared for use in this country. Odorless.

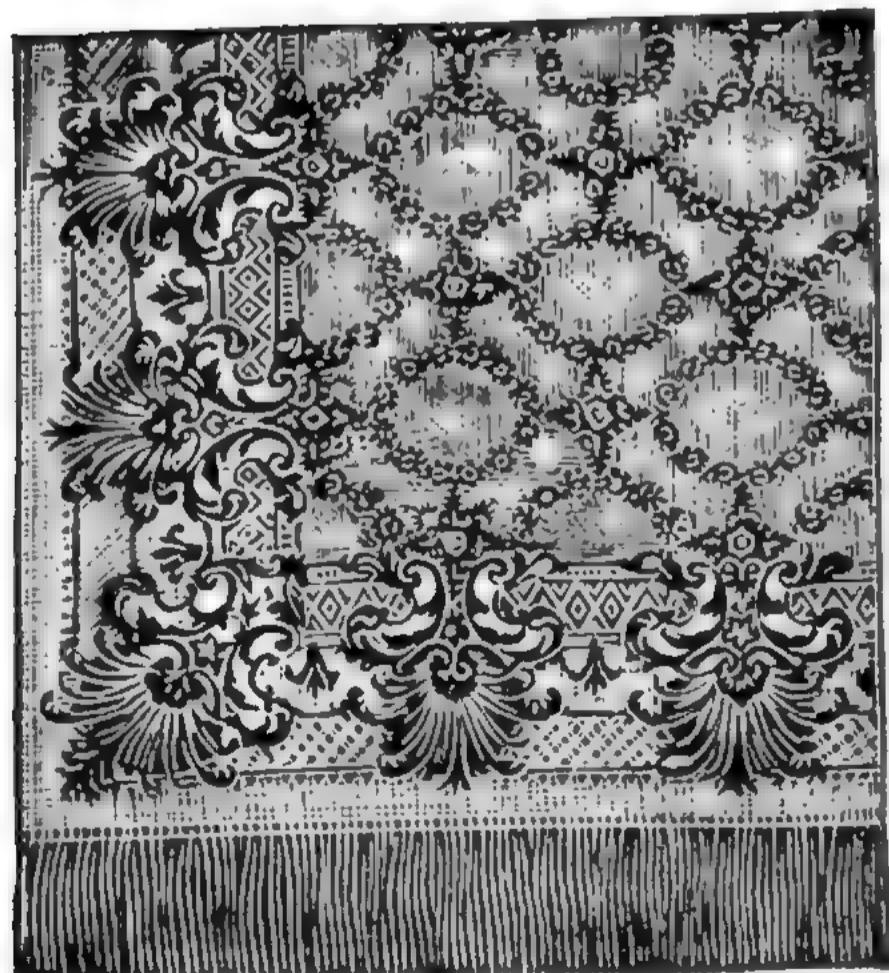


All-Wool Ingrain Art Square.

Free for five Certificates; or Square with \$10.00 worth of the Larkin Soaps, for \$10.00.

Size, 9 x 9 feet. Extra superfine reversible Art Square, fringed on two ends, woven in one piece with border all around. Every thread, warp and filling, is all wool and colors are permanent.

Choice of five beautiful quiet patterns in well-selected medium colors (Order by number): No. 1, Imperial Green with White Rococo figure; No. 2, Olive Green with Gold scroll; No. 3, Bright Red with light floral figure; No. 4, Medium Brown relieved with light scroll; No. 5, Dark Moresque with small Olive Green scroll.



Six Musical Instruments.

One free for five Certificates; or Instrument with \$10.00 worth of the Larkin Soaps, for \$10.00.

Our Instruments are guaranteed to be perfect and first-class in every respect. They are wonderfully mellow and powerful in tone, and fully meet the requirements of artists.

Waldo Guitar. Selected Quarter-sawed Oak, or imitation Rosewood; Spruce top. Ivory celluloid edges and sound-hole inlaid with fancy colored purfling. Mahogany-finished neck. Silk strings.

Waldo Mandolin. Selected Rosewood; 20 ribs, Spruce top, Rosewood heel and sides; fancy celluloid and purfling inlaid edge. Mahogany-finished neck. Pick. Guitar and Mandolin have American machine head, Ebonized fingerboard, with German-silver frets, pearl position-dots. Winner's instruction book, 60 pcs. music.

Lyon & Healy Banjo. Shell, 10½ in. nickel-plated, wood-lined; 19-in. Birch neck; 22 German-silver frets. Rosewood fingerboard, pearl position-marks. Finest calfskin head. A full three-octave instrument. Warner's *Self-Instructor*.

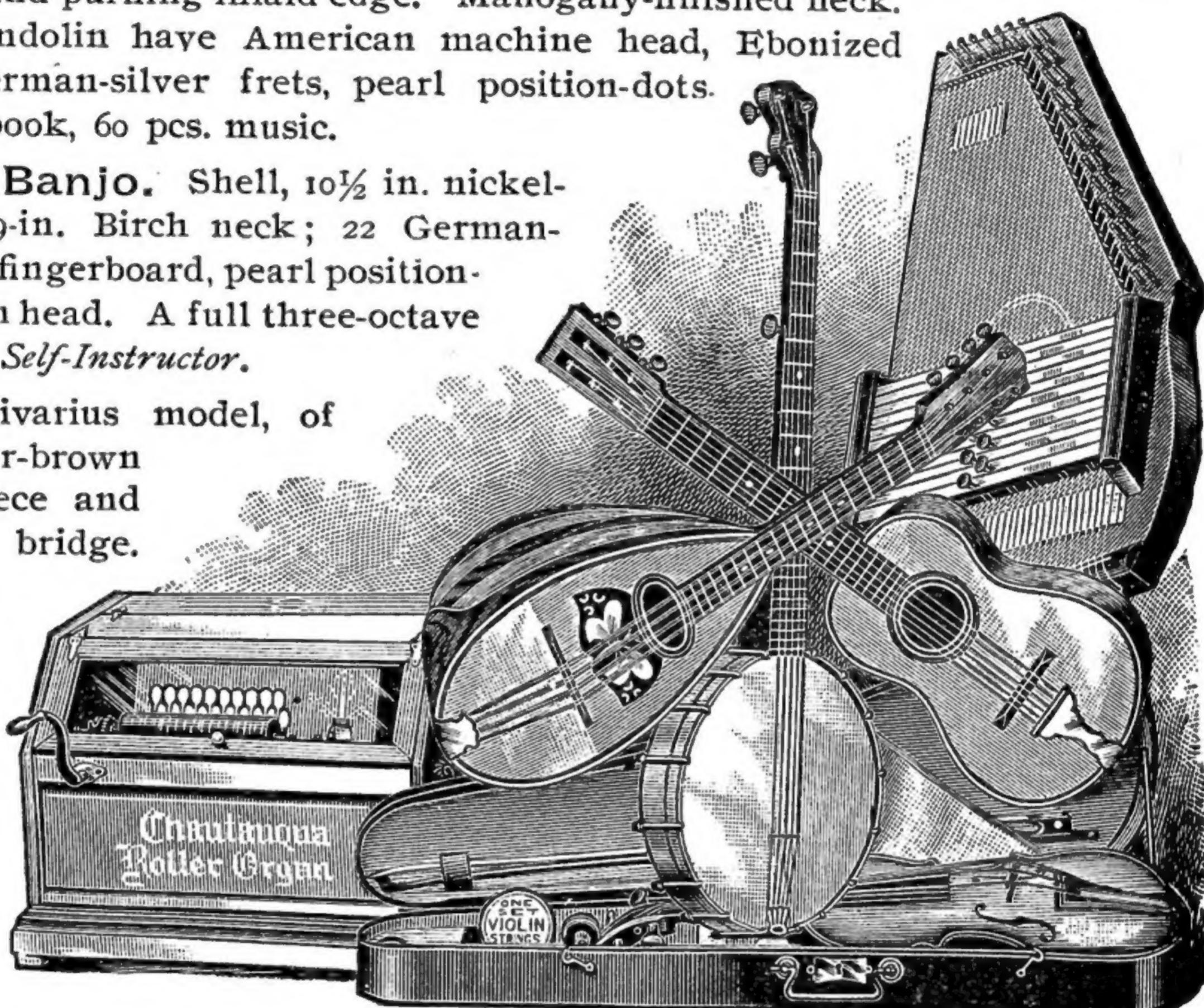
Violin. A Stradivarius model, of selected rich amber-brown Maple; Ebony tail-piece and fingerboard; Maple bridge. Bow, wood case, extra strings, rosin, White's *Excelsior Method*.

Autoharp, No. 73. Ebony finish; size, 21¼ x 12 in. Has scale of a grand harp and 12 chord bars are pressed over the 37 strings. A 44-page book gives complete instructions and 32 pieces of music; a music rack, 3 picks, tuning-key and hammer go with each instrument.

Chautauqua Roller Organ. Five rollers, each playing one tune, and full list of over 1000 tunes free with Organ. We fully guarantee the durability of all its mechanism, and have shipped many thousands. The case is handsomely made of selected Golden Oak, polish finish. Weight, boxed, 30 lbs.; length, 17 in.; width, 15 in.; height, 12½ in.

Rollers. Free for one Certificate. Any seven Rollers selected from list of 1,000 tunes. List sent on application. We sell the Rollers for cash at 20c. each. Mailed, post-paid, if 6c. for each is sent with Certificate or price.

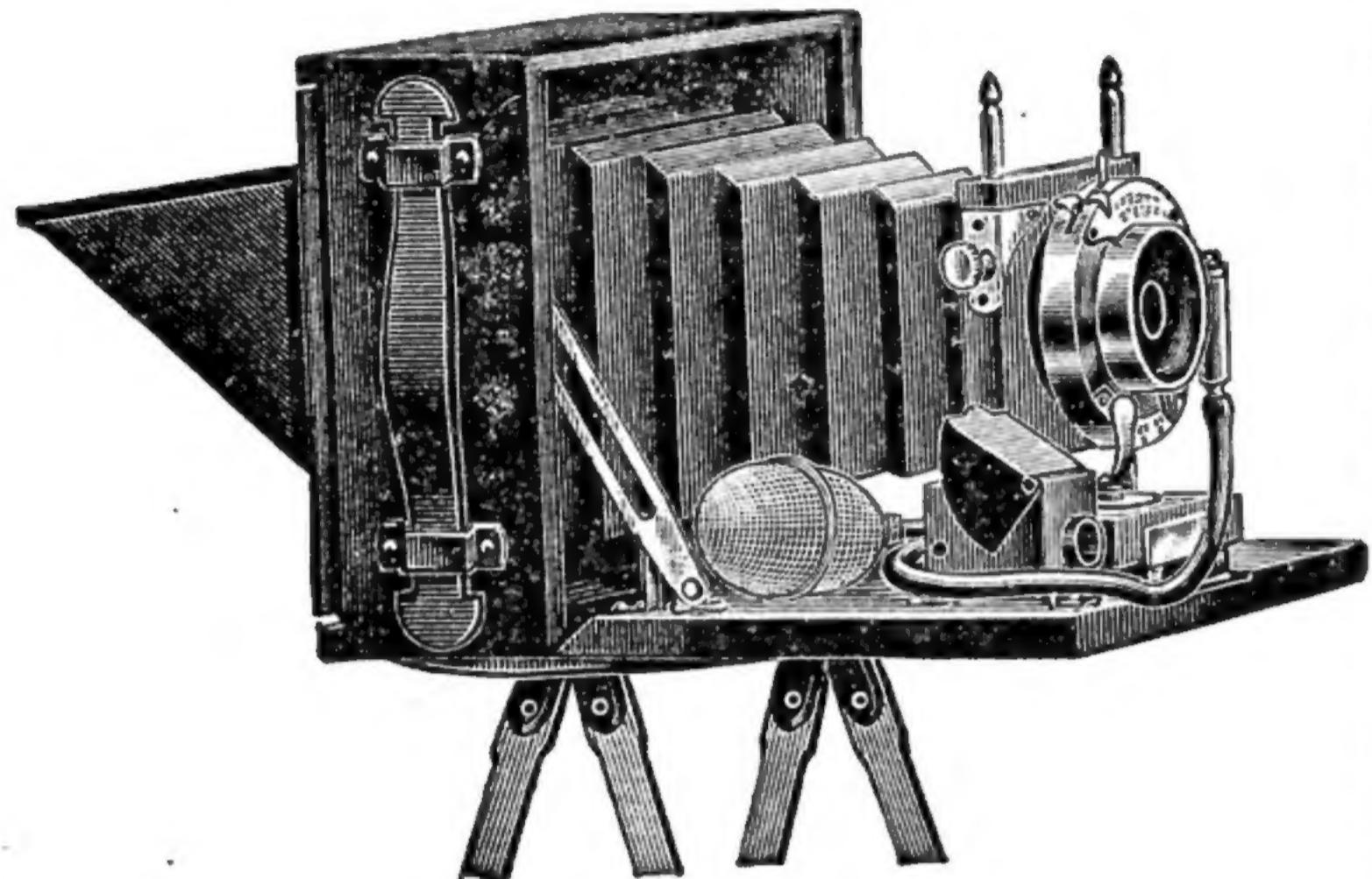
Thirty-five Rollers given with \$10.00 worth of the Larkin Soaps, for \$10.00.



Korona Folding Camera.

Free for five Certificates; or Camera with \$10.00 worth of the Larkin Soaps, for \$10.00.

Makes a finished picture 4×5 . This is the latest improved up-to-date Camera, complete, compact and convenient; folds into the small compass of $2\frac{1}{2} \times 5\frac{1}{2} \times 6\frac{1}{2}$ in., and weighs 2 lbs.



The case is covered with fine Morocco grain-leather, has leather handle, and selected Cherry woodwork. This, with the Nickel-plated metal trimmings and red leather bellows, gives a handsome appearance. When closed, all working parts are concealed. It has a very finely corrected single Achromatic Gundlach Lens, fitted in a pneumatic shutter, improved with Iris diaphragm, which alone lists at \$7.00. It will take time, bulb and instantaneous exposures. Arranged for three speeds. Bulb and tube or a finger release, as desired. The ground-glass frame is spring-

actuated and easily detached. The door for shielding the ground-glass is provided with side curtains to shut out extraneous light when focusing. The front, containing the lens and shutter, rises and falls, and is fixed by a set-screw. A brilliant reversible hooded finder and two tripod-sockets complete the equipment and make it a most excellent and desirable instrument. One improved light-proof Korona holder, and a complete instruction book free with each Camera.

Stevens Single-Barrel Shotgun, No. 165.

Free for five Certificates; or Shotgun with \$10.00 worth of the Larkin Soaps, for \$10.00.

Guaranteed for construction, durability, simplicity and shooting qualities. Has automatic trigger action; shell-ejector; low rebounding hammer; Electro Steel barrel, choke bored for nitro (smokeless) powder, though black powder may be used; pistol grip; Walnut stock; rubber butt plate; frame and parts drop-forged and case-hardened throughout; forearm fitted with metal joint. Barrel, 12 gauge, 30 in. Weight, $6\frac{3}{4}$ lbs. Packed in box 30 in. long. The best and best finished Single-barrel Shotgun.



Gold-Plated Clock.

Free for two Certificates.

Height, $7\frac{1}{4}$ in.; width $5\frac{1}{4}$ in.; weight, $2\frac{1}{4}$ lbs. This graceful and ornate little Clock has the reliable Seth Thomas movement. The case is Gold-plated and lacquered, and will retain its bright finish for many years.



THE LARKIN CLUB - OF - TEN

How to Get the Larkin Soaps and Premiums with a Dollar a Month.

THE HIGHEST DEVELOPMENT OF THE LARKIN IDEA.

THE Larkin Club-of-Ten enables ten families easily to obtain ten Larkin Premiums, and secures to the organizer, the present-for-cash, and if a Regular Customer, a Certificate Premium for each Club Cash order.

The organizer acts as the Club's Secretary, and to secure Certificates on New and Regular Customers' orders must countersign them in space provided for Regular Customer's signature. Once each month or oftener, an order is sent to us on our order-blank; to establish each Club member as a Regular Customer entitled to secure Certificate Premiums on future orders, it must be signed by the member of the Club who is chosen in advance to secure the Larkin Premium, and this member should pay the freight on the shipment with which he receives his Premium.

The Soaps and the \$10.00 payments are equally divided. Every case will be packed as ordered. At the end of ten months, each member will have paid the Club ten monthly payments of \$1.00 each, also the freight charges on one shipment, and will have received \$10.00 worth of Soaps and a Larkin Premium.

Other Ways to Obtain Larkin Premiums.

A \$10.00 Premium free is obtained by families who buy \$10.00 worth of the Larkin Soaps for their own use—a year's full supply laid in to season and improve with age.

A \$10.00 Premium free is earned by young and old, by selling among near neighbors a \$10.00 assortment of the Larkin Soaps. Many thousands of young folks have acquired their first knowledge of practical business in earning a Larkin Premium.

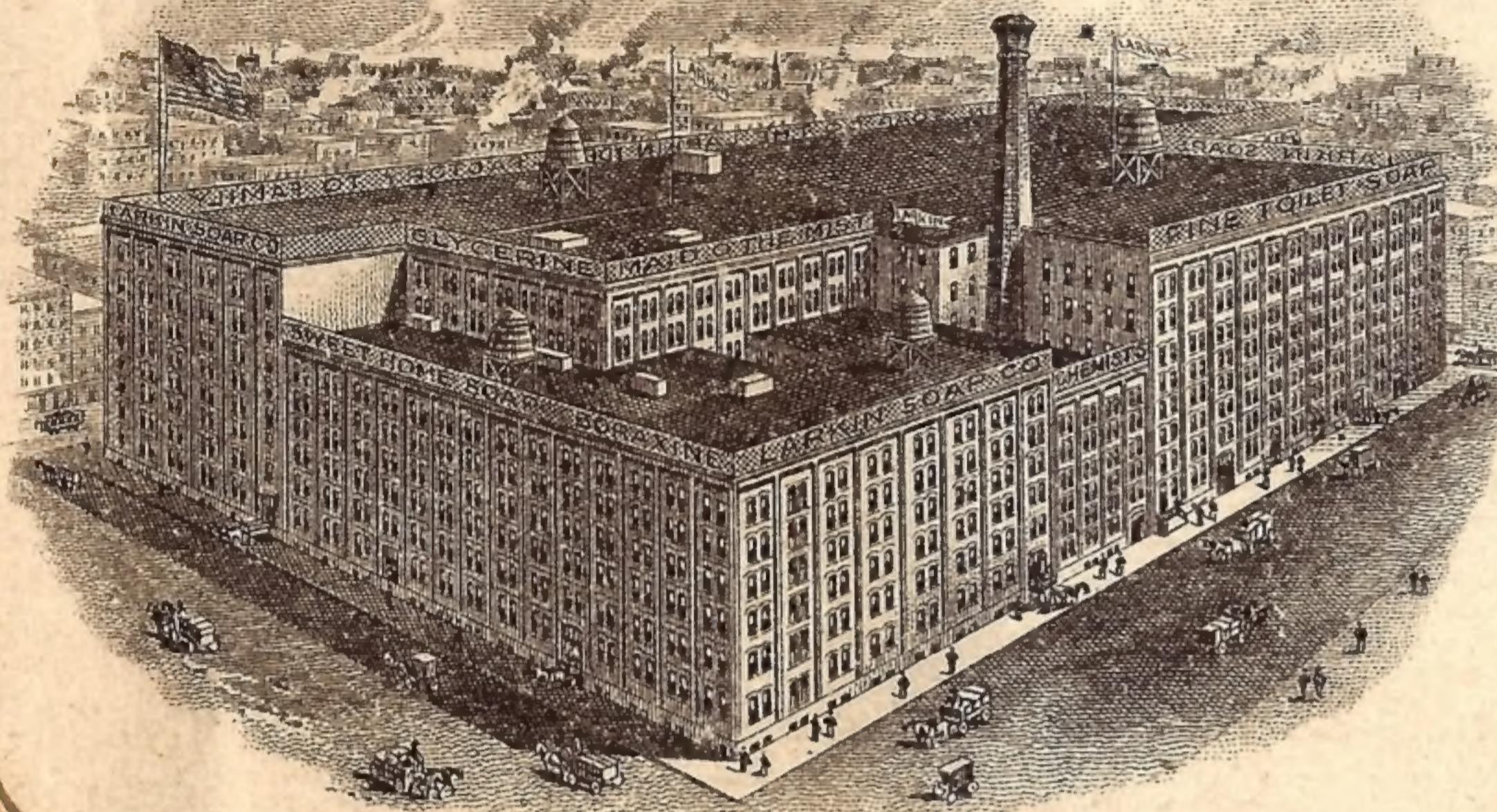
\$10.00 in cash may be earned by selling \$20.00 worth of the Larkin Soaps, purchased without a Premium for \$10.00.

FACTORIES

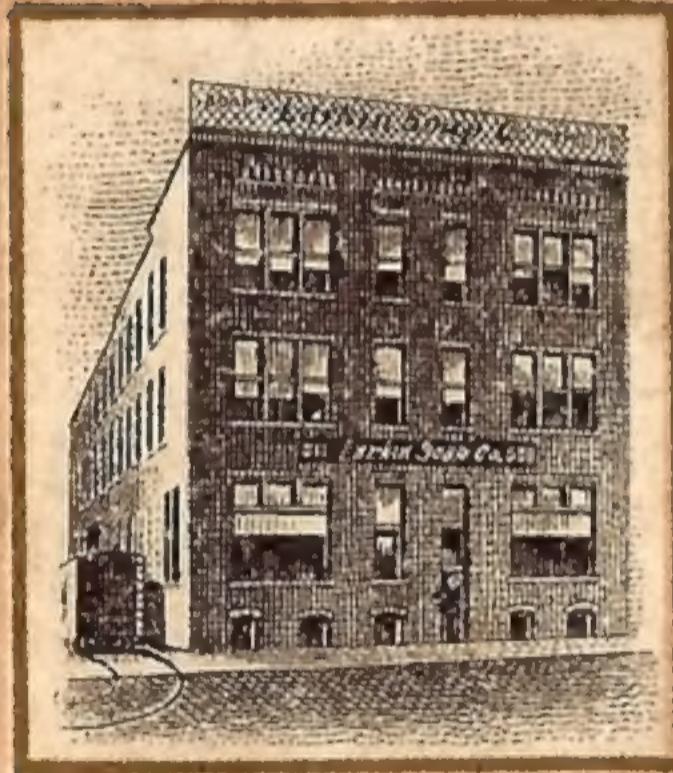
Larkin Soap Co.

LARKIN · SENECA · SWAN ·
CARROLL & EXCHANGE STS ·

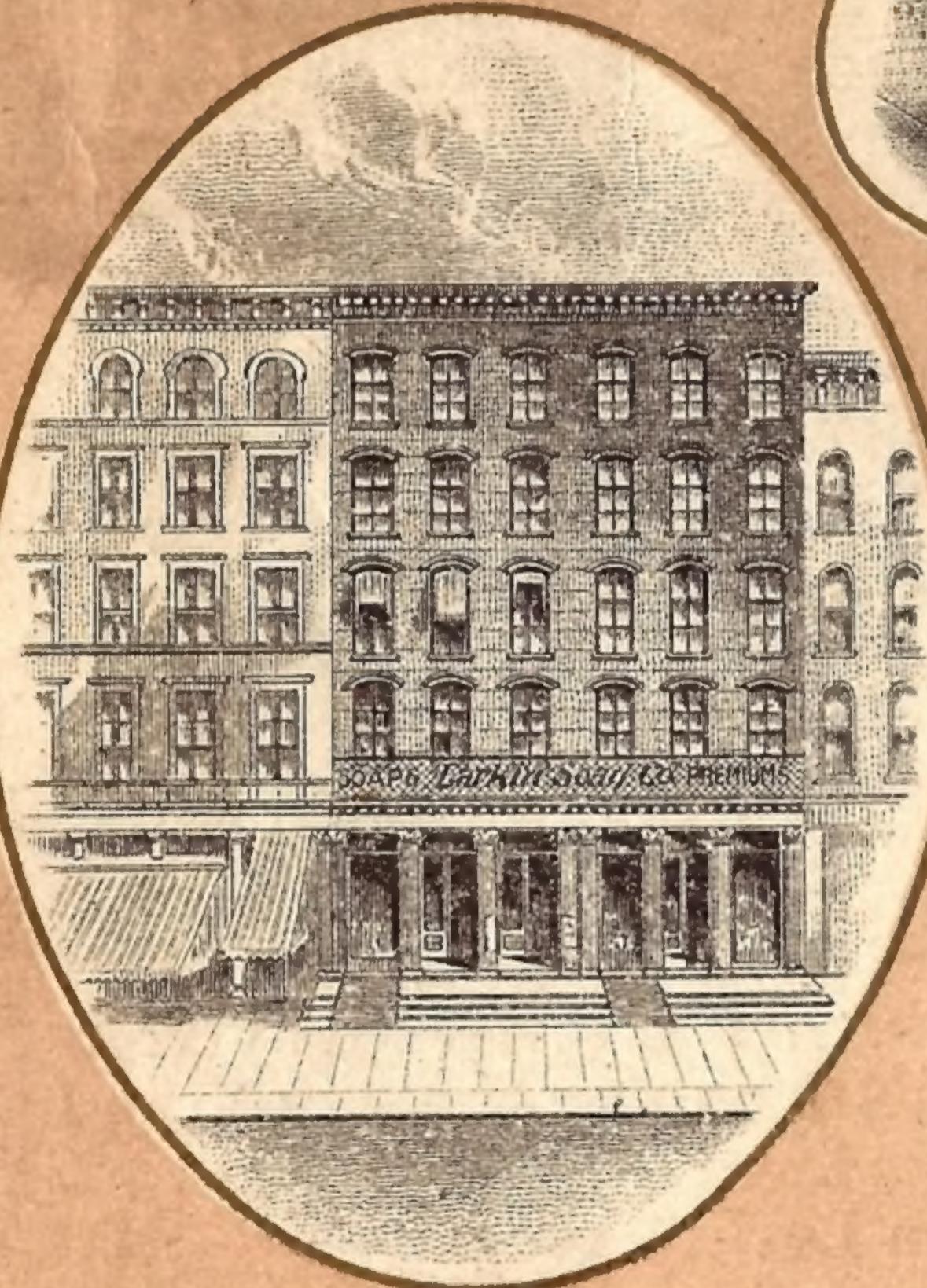
OVER TWENTY-EIGHT ACRES OF FLOORS -
STILL GROWING.



THE ONLY GREAT SOAP WORKS IN THE WORLD DEVOTED TO
CO-OPERATION WITH CONSUMERS. OUR ENTIRE PRODUCT GOES
DIRECT FROM FACTORY TO FAMILY WITHOUT TRIBUTE TO MIDDLEMEN.



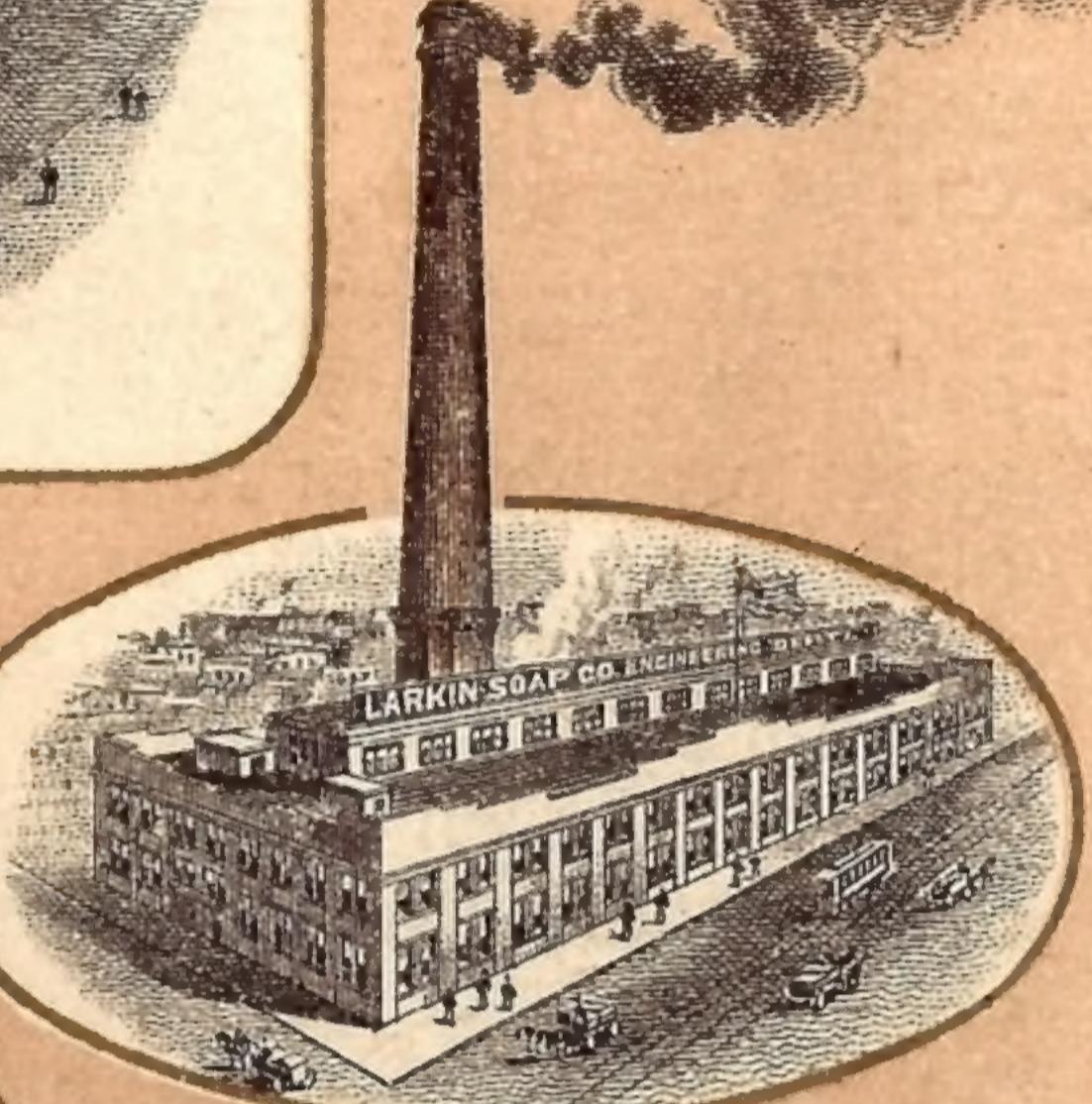
BRANCH FOR WEST-OF-MISSISSIPPI
PATRONS. PEORIA, ILL.



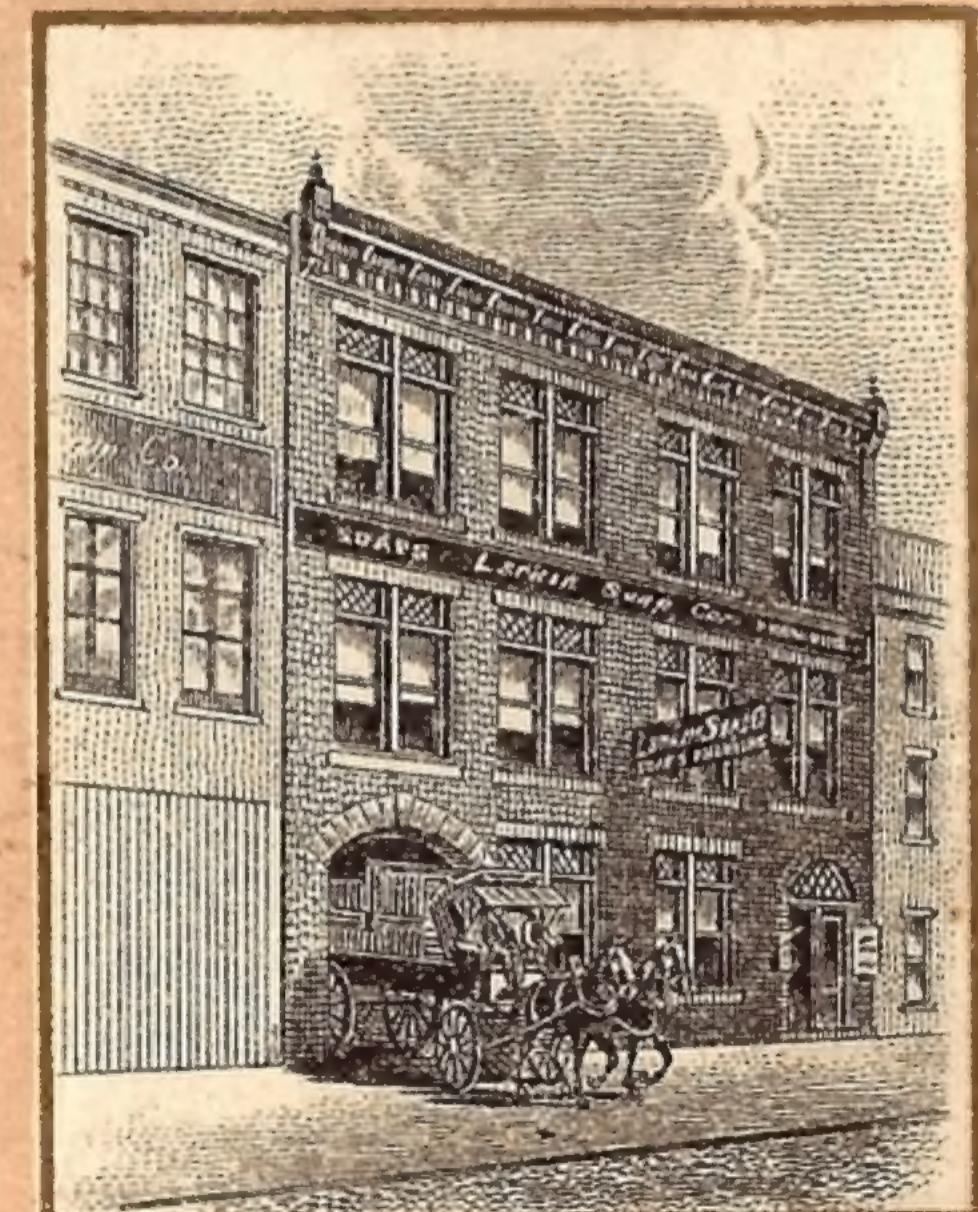
BRANCH SHOW ROOM AND WAREHOUSE,
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TEN THOUSAND HORSE-POWER
POWER-HOUSE.



Posted JUNE 20, 2019 BY
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